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5	Replace line 10 on page 1 with the following:
6	34-27-2, 34-27-3, 34-27-8, 34-27-32, 34-27-36,
7	34-27-81, 34-27-82,
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9	Replace line 24 on page 1 with the following:
10	Section 1. Sections 34-27-2, 34-27-3, 34-27-8,
11	34-27-32,
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13	Replace lines 106 through 108 on page 4 with the
14	following:
15	(14) (17) SALESPERSON. Any person licensed as a real
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17	Replace line 110 on page 4 with the following:
18	(18) TEAM. Two or more licensees within the same
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20	Replace line 141 on page 6 with the following:
21	of cemetery lots."
22	" §34-27-3
23	(a) (1) Co-brokerage agreements between a licensed
24	principal broker of another state and a licensed



qualifying broker of this state are governed by this section.

- (2) A licensed <u>principal</u> broker of another state may act as co-broker <u>in a sale or lease transaction</u> with a licensed <u>qualifying</u> broker of this state by executing a written agreement specifying each parcel of property covered by the agreement <u>if the state in which the nonresident broker is licensed offers the same privileges to licensees of this state</u>.
- (3) A co-brokerage agreement is limited to three transactions per calendar year, per licensed out-of-state principal broker. A transaction may include multiple properties if the properties are part of the same portfolio.
- (4) A licensed out-of-state principal broker shall not use a co-brokerage agreement to engage in transactions in Alabama totaling more than fifty million dollars (\$50,000,000) in any calendar year.
- (b) Whenever an Alabama <u>qualifying</u> broker enters into a co-brokerage agreement with a <u>nonresident_licensed</u>

 <u>out-of-state principal</u> broker to perform <u>in Alabama</u> any of the acts described in Section 34-27-30 <u>in Alabama</u>, the Alabama <u>qualifying</u> broker shall file <u>within 10 days</u> with the commission a copy of each such written agreement not

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negotiations.



more than 10 days after the agreement is signed by all of the parties. By signing the agreement, the nonresident licensed out-of-state principal broker agrees to abide by Alabama law, and the rules and regulations of the commission; and further agrees that civil actions may be commenced against him or her in any court of competent jurisdiction in any county of this state in which a claim may arise. Complaints against the licensed out-of-state principal broker related to the Alabama transaction governed by a co-brokerage agreement shall also be forwarded to the state governmental body with regulatory authority over the out-of-state principal broker's license. (c) All co-brokerage agreements with licensed out-of-state principal brokers for transactions occurring in Alabama shall include all of the following provisions and acknowledgments: (1) A listing or joint listing of the property involved. (2) A specification of all material terms, including, but not limited to, the financial terms. (3) That an Alabama broker shall supervise the showing of property located in Alabama and any subsequent



/ 3	(4) That the name of the Alabama broker shall appear
74	in all advertising of real property located in the state.
75	(5) That the Alabama broker shall verify that the
76	licensed out-of-state broker is a licensed principal
77	broker in another state.
78	(6) That any earnest money deposited pursuant to the
79	agreement shall be held in escrow by the Alabama
80	qualifying broker unless both the buyer and the seller
81	agree in writing to relieve the Alabama qualifying broker
82	of this responsibility."
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84	Replace line 187 on page 7 with the following:
85	nor more than five thousand dollars (\$5,000).
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87	Replace lines 234 through 236 on page 9 with the
88	following:
89	impression or which fails to identify the person
90	causing the advertisement to be placed as a licensed
91	broker or salesperson .
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93	Replace line 278 on page 10 with the following:
94	any person or company except his or her qualifying
95	broker.
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108 team.

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97	Replace lines 330 through 337 on pages 12 through 13 with
98	the following:
99	(25) (24) Failing to include a fixed date of
100	expiration in a written listing agreement or failing to
101	leave a copy of the agreement with the principal.
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103	Replace lines 925 through 926 on page 34 with the
104	following:
105	(c) A team does not require licensure or registration
106	with the commission as a seperate business organization.
107	(d) No person shall be a member on more than one