

- 1 HB401
- 2 5FURM33-1
- 3 By Representative Rigsby
- 4 RFD: Insurance
- 5 First Read: 06-Mar-25



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SYNOPSIS:

The law does not currently regulate how insurers that cover dental care spend the premiums received from individuals and groups that contract for dental care payment or reimbursement.

This bill would require dental insurers to spend at least 85 percent of the premiums they receive on customer claims. Dental insurers that fail to spend at least 85 percent of premiums on claims would be required to refund the excess premiums retained to policyholders.

This bill would further require dental insurers to report certain income and expense information to the Commissioner of Insurance on an annual basis, and make it available to the public.

This bill would also require the Commissioner of Insurance to disallow proposed rate increases by dental insurers that exceed the consumer price index for dental services, and would provide an opportunity for a hearing if the insurer seeks to reverse the commissioner's decision.

A BILL

TO BE ENTITLED



29 AN ACT

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- Relating to dental insurance; to establish a medical loss ratio as a percentage of premiums collected by an insurer; to require reporting of the insurer's claims expenses and income information for compliance with the medical loss ratio; to require an insurer to give a rebate to enrollees if payments on claims are below the medical loss ratio; to provide for disclosure of insurer financial information; to 37 prohibit excessive increases in premiums; and to amend Sections 10A-20-6.16 and 27-21A-23, Code of Alabama 1975, to make conforming changes.
- BE IT ENACTED BY THE LEGISLATURE OF ALABAMA: 41
- 42 Section 1. (a) For the purposes of this section, the 43 following terms have the following meanings:
- (1) COMMISSIONER. The Commissioner of Insurance. 44
- (2) DENTAL BENEFIT PLAN. Any stand-alone individual or 45 46 group plan, policy, or contract issued, delivered, or renewed 47 in this state which is limited to paying or reimbursing the costs of dental care services. 48
- 49 (3) DENTAL CARE SERVICES. Any services furnished to an 50 individual for the purpose of preventing, managing, 51
- alleviating, curing, or healing dental illness or injury as 52 indicated by codes used for payment or reimbursement by the
- 53 insurer.
- 54 (4) HEALTH BENEFIT PLAN. a. Any individual or group
- plan, policy, or contract issued, delivered, or renewed in 55
- 56 this state that, in addition to paying or reimbursing for



- 57 hospitalization, physician care, treatment, surgery, therapy,
- drugs, equipment, and other medical expenses, also includes
- 59 coverage for some dental care services.
- b. The term does not include accident-only, specified
- 61 disease, individual hospital indemnity, credit, Medicare
- 62 supplement, long-term care, disability income, or other
- 63 limited benefit health insurance policies, or coverage issued
- as supplemental to liability insurance, workers' compensation,
- or automobile medical payment insurance.
- (5) INSURER. A person as defined in Section 27-1-2,
- 67 Code of Alabama 1975, which issues, delivers, or renews a
- dental benefit plan or a health benefit plan.
- 69 (6) MEDICAL LOSS RATIO. The percentage of premiums
- 70 collected by an insurer from policyholders or subscribers
- 71 which the insurer spends on dental care services for patients.
- 72 (7) REPORTING YEAR. A calendar year.
- 73 (b)(1) The minimum medical loss ratio for dental
- 74 benefit plans and health benefit plans in this state shall be
- 75 85 percent, to be calculated pursuant to subdivisions (2)
- 76 through (4).
- 77 (2) The percentage is a fraction of which the numerator
- 78 is the aggregated claims paid for dental care services by the
- 79 insurer in a reporting year, and the denominator is the amount
- 80 of all premiums collected by the insurer in a reporting year.
- 81 (3)a. The aggregated claims paid by the insurer for
- 82 dental care services shall be calculated by:
- 1. Adding the amount paid or reimbursed on claims for
- 84 dental care services; then



- 2. Adding the amount of reserves and liabilities for claims received during the reporting year but unpaid or not reimbursed within three months after the end of the reporting year; then
- 3. Subtracting any amount expended for dental care
 services that was recovered due to overpayment or utilization
 management.
- b. The amount of all premiums collected by the insurershall be calculated by:
- 1. Including the total amount of money received from policyholders or subscribers as a condition of receiving coverage for dental care services; then
- 972. Subtracting payments for federal and state taxes,98licensing, and regulatory fees; then
- 3. Including any net addition or subtraction resulting
 from payments or receipts for risk adjustment, risk corridors,
 or reinsurance.
- 102 (4) The insurer's overhead expenses, to include all of 103 the following components, shall be excluded from the 104 calculations made under subdivision (3):
- a. Financial administration expenses, including underwriting, auditing, actuarial analyses, treasury, and investment expenses.
- b. Marketing, sales, and distribution expenses,
 including advertising; group, policyholder, or subscriber
 enrollment and relations, regardless of whether these
 activities are performed by the carrier or outsourced to a
 third-party vendor.



113 c. Distribution expenses, including commissions, and
114 relations with agents, producers, brokers, and benefit
115 consultants.

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- d. Claims operation expenses, including adjudication, appeals, settlements, claims payment processing, and costs directly related to upgrades in health information technology that are designed primarily or solely to improve claims payment capabilities or to meet regulatory requirements for processing claims.
- e. Dental administration expenses, including activities 122 123 related to care and disease management, utilization review, dental management, network development, secondary network 124 125 savings, administrative fees, claims processing, utilization 126 management, fraud prevention activities, and provider 127 credentialing expenses, regardless of whether these activities 128 are performed by the carrier or outsourced to a third-party 129 vendor.
 - f. Provider expenses, such as consultants for professional or administrative services that do not represent compensation or reimbursement for covered services provided to an enrollee.
- g. Expenses incurred for developing and executing
 provider contracts, including fees associated with
 establishing or managing a provider network, and fees paid to
 vendors, costs of stop-loss coverage or reinsurance, direct
 sales salaries, workforce salaries and benefits, agents and
 broker fees and commissions, and general and administrative
 expenses.



- 141 h. Network operational expenses, including contracting, 142 dentist relations, and dental policy procedures.
- i. Charitable expenses, including any contributions to tax-exempt foundations and community benefits.
- j. Industry association expenses, including membership
- 147 k. Employee and personnel expenses, including payroll,
 148 recruitment, and human resources.
- 149 l. Physical plant expenses, including construction, 150 leasing, maintenance, cleaning, furniture, and equipment.
- m. Third-party vendor and professional contractor
 expenses, including related services or goods required under
 paragraphs a. through 1.
- 154 (c)(1) No later than March 31, an insurer shall file a 155 report with the commissioner which shall include all of the 156 following information for the previous reporting year:
- a. All dental care services and products offered by the insurer, identifying each individual and group dental benefit plan or health benefit plan, with the number of individuals enrolled under each plan.
- b. Gross income, including gross premiums collected by the insurer.
- 163 c. Medical loss ratio.

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activities.

- d. The aggregated claims paid by the insurer for dental care services, including each amount required under subparagraphs (b)(3)a.1. through 3.
- e. The amount of premiums collected by the insurer, including each amount required under subparagraphs (b)(3)b.1.



- 169 through 3.
- f. Overhead expenses, presenting each amount required
- under paragraphs (b) (4) a. through m.
- g. Realized capital gains and losses.
- 173 h. Net income.
- i. Accumulated surplus.
- j. Accumulated reserves.
- k. Risk-based capital ratio, based on a formula
- developed by the National Association of Insurance
- 178 Commissioners.
- 179 (2) The commissioner shall make available to the public
- 180 the information submitted by the insurer pursuant to
- 181 subdivision (1) by posting the information on the website of
- 182 the Department of Insurance of the State of Alabama.
- 183 (3)a. If the commissioner has reasonable cause to
- 184 believe that the information submitted by the insurer pursuant
- 185 to subdivision (1) is erroneous or false, the commissioner may
- 186 conduct an examination of the insurer to verify the
- information submitted according to the procedures provided
- 188 under Article 1 of Chapter 2 of Title 27, Code of Alabama
- 189 1975.
- b. The provisions of Article 1 of Chapter 2 of Title
- 191 27, Code of Alabama 1975, including confidentiality of
- 192 information, remedies, and procedures available to both the
- 193 commissioner and the insurer, shall govern an examination
- 194 conducted pursuant to paragraph a.
- 195 (d)(1) If the report required by subsection (c), as
- 196 submitted by the insurer or as adjusted by the commissioner



upon an examination as provided in that subsection, shows that the medical loss ratio for the reporting year is less than 85 percent, the insurer shall refund the excess premium collected to the covered individuals or groups as a rebate.

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- (2) The total amount of the rebate shall equal the amount by which the medical loss ratio authorized by subdivision (b)(1) exceeds the insurer's reported medical loss ratio, multiplied by the amount of all premiums collected by the insurer as calculated under paragraph (b)(3)b.
- 206 (3) Within 30 days of the calculation of the rebate,
 207 the insurer shall notify all individuals and groups that were
 208 covered under the applicable reporting year that they qualify
 209 for the refund, which may be paid directly to the individuals
 210 and groups or issued as a credit on the premium for the
 211 subsequent reporting year.
- (e) (1) Insurers shall file with the commissioner
 proposed premium rates or any changes to rating factors that
 are to take effect on January 1, on or before July 1 of the
 preceding year.
- (2) a. The commissioner shall disapprove: (i) any proposed premium rates that are excessive, inadequate, or unreasonable in relation to the dental care services provided under the dental benefit plan or the health benefit plan; and (ii) any proposed change to rating factors that is discriminatory or actuarially unsound.
- 222 b. A proposed premium rate is presumptively excessive 223 if any of the following apply:
 - 1. The premium rate adjustment increases by more than



- the most recent calendar year's percentage increase in the dental services consumer price index, U.S. city average.
- 227 2. The insurer's reported contribution to surplus exceeds 1.9 percent.
- 229 3. The aggregate medical loss ratio for all plans
 230 paying or reimbursing for dental care services offered by the
 231 insurer is less than 85 percent.
- 232 (3) If the commissioner disapproves a submission made
 233 pursuant to subdivision (1), the commissioner shall notify the
 234 insurer no later than October 1, and the insurer may request a
 235 hearing to reverse or modify the commissioner's decision,
 236 which shall be conducted according to the notice, hearing, and
 237 appeal procedures as provided under Article 1 of Chapter 2 of
 238 Title 27, Code of Alabama 1975.
- (4) For any hearing conducted pursuant to subdivision
 (3) concerning a proposed premium rate increase, the following
 requirements shall be met:
- 242 a. The insurer shall notify the policyholders or
 243 subscribers who would be affected by the increase that it is
 244 requesting a hearing to reverse or modify the commissioner's
 245 decision.
- b. Public notice pursuant to Section 27-2-29, Code of
 Alabama 1975, shall also be given by the commissioner to the
 policyholders or subscribers, as individuals whose pecuniary
 interests are to be directly and immediately affected in case
 of an order reversing or modifying the commissioner's
 decision.
- c. Opportunity shall be given by the commissioner for



- at least three policyholders or subscribers to testify at the hearing concerning the impact of reversing or modifying the commissioner's decision, which testimony shall be made a part
- 257 (f) The commissioner shall adopt rules, forms, and schedules necessary to implement and enforce this section.
- Section 2. Sections 10A-20-6.16 and 27-21A-23, Code of Alabama 1975, are amended to read as follows:
- 261 "\$10A-20-6.16

of the record.

- 262 (a) No statute of this state applying to insurance
 263 companies shall be applicable to any corporation organized
 264 under this article and amendments thereto or to any contract
 265 made by the corporation; except the corporation shall be
 266 subject to the following:
- 267 (1) The provisions regarding annual premium tax to be paid by insurers on insurance premiums.
- 269 (2) Chapter 55 of Title 27.
- 270 (3) Article 2 and Article 3 of Chapter 19 of Title 27.
- (4) Section 27-1-17.
- 272 (5) Chapter 56 of Title 27.
- 273 (6) Rules adopted by the Commissioner of Insurance 274 pursuant to Sections 27-7-43 and 27-7-44.
- 275 (7) Chapter 54 of Title 27.
- 276 (8) Chapter 57 of Title 27.
- 277 (9) Chapter 58 of Title 27.
- 278 (10) Chapter 59 of Title 27.
- 279 (11) Chapter 54A of Title 27.
- 280 (12) Chapter 12A of Title 27.





281 (13) Chapter 2B of Title 27. 282 (14) Chapter 29 of Title 27. 283 (15) Chapter 62 of Title 27. 284 (16) Chapter 63 of Title 27. 285 (17) Chapter 45A of Title 27. 286 (18) Section 1 of the act amending this section. 287 (b) The provisions in subsection (a) that require 288 specific types of coverage to be offered or provided shall not 289 apply when the corporation is administering a self-funded 290 benefit plan or similar plan, fund, or program that it does 291 not insure." 292 "\$27-21A-23 293 (a) Except as otherwise provided in this chapter, 294 provisions of the insurance law and provisions of health care 295 service plan laws shall not be applicable to any health 296 maintenance organization granted a certificate of authority 297 under this chapter. This provision shall not apply to an 298 insurer or health care service plan licensed and regulated pursuant to the insurance law or the health care service plan 299

(b) Solicitation of enrollees by a health maintenance organization granted a certificate of authority shall not be construed to violate any provision of law relating to solicitation or advertising by health professionals.

maintenance organization activities authorized and regulated

(c) Any health maintenance organization authorized under this chapter shall not be deemed to be practicing

laws of this state except with respect to its health

pursuant to this chapter.

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- medicine and shall be exempt from the provisions of Section 34-24-310, et seq., relating to the practice of medicine.
- 311 (d) No person participating in the arrangements of a
 312 health maintenance organization other than the actual provider
 313 of health care services or supplies directly to enrollees and
 314 their families shall be liable for negligence, misfeasance,
 315 nonfeasance, or malpractice in connection with the furnishing
- 317 (e) Nothing in this chapter shall be construed in any 318 way to repeal or conflict with any provision of the 319 certificate of need law.
- 320 (f) Notwithstanding the provisions of subsection (a), a
 321 health maintenance organization shall be subject to all of the
 322 following:
- 323 (1) Section 27-1-17.

of such services and supplies.

324 (2) Chapter 56.

- 325 (3) Chapter 54.
- 326 (4) Chapter 57.
- 327 (5) Chapter 58.
- 328 (6) Chapter 59.
- 329 (7) Rules adopted by the Commissioner of Insurance 330 pursuant to Sections 27-7-43 and 27-7-44.
- 331 (8) Chapter 12A.
- 332 (9) Chapter 54A.
- 333 (10) Chapter 2B.
- 334 (11) Chapter 29.
- 335 (12) Chapter 62.
- 336 (13) Chapter 63.



337		(14)	Chapt	er 45	δA						
338		(15)	Secti	on 1	of th	e act	amendir	ng this	secti	<u>on</u> ."	
339		Secti	on 3.	This	s act	shall	become	effect	ive on	Octobe	r
340	1, 2025										