

1 7GGL22-1

2 By Representative Clouse

3 RFD: Insurance

4 First Read: 07-Mar-23



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SYNOPSIS:

Under existing law, the Alabama Board of Funeral Service licenses and regulates funeral establishments, funeral directors, and embalmers.

This bill would provide further for definitions and the membership of the board.

This bill would also establish the Alabama

Preneed Funeral and Cemetery Act of 2023 and would

transfer the regulation of preneed contracts pursuant
to the Preneed Funeral and Cemetery Act from the

Commissioner and the Department of Insurance to the
board.

This bill would authorize the Department of
Insurance to temporarily transfer certain funds to the
Alabama Board of Funeral Service to defray costs
associated with the administration and operation of the
Alabama Preneed Funeral and Cemetery Act of 2023.

Section 111.05 of the Constitution of Alabama of 2022, prohibits a general law whose purpose or effect would be to require a new or increased expenditure of local funds from becoming effective with regard to a local governmental entity without enactment by a 2/3 vote unless: it comes within one of a number of specified exceptions; it is approved by the affected entity; or the Legislature appropriates funds, or



provides a local source of revenue, to the entity for the purpose.

The purpose or effect of this bill would be to require a new or increased expenditure of local funds within the meaning of the amendment. However, the bill does not require approval of a local governmental entity or enactment by a 2/3 vote to become effective because it comes within one of the specified exceptions contained in the amendment.

40 A BILL

TO BE ENTITLED

42 AN ACT

Relating to the Alabama Board of Funeral Service; to amend Section 34-13-1, as amended by Act 2022-339, 2022
Regular Session, Sections 34-13-20, 34-13-21, and 34-13-22,
Sections 34-13-23 and 34-13-27, as amended by Act 2022-339,
2022 Regular Session, Code of Alabama 1975, to rename the
Alabama Board of Funeral Service as the Alabama Board of
Funeral Services and to provide further for definitions and
the membership of the board; to add Article 5 to Chapter 13,
Title 34, Code of Alabama 1975, by amending and renumbering
Sections 27-17A-1, 27-17A-3, 27-17A-4, 27-17A-10 to 27-17A-25,
inclusive, 27-17A-30 to 27-17A-34, inclusive, and 27-17A-40 to
27-17A-57, inclusive, as Sections 34-13-170 to 34-13-172,
inclusive, 34-13-190 to 34-13-206, inclusive, 34-13-230 to



- 57 34-13-234, inclusive, and 34-13-260 to 34-13-277, inclusive,
- 58 Code of Alabama 1975; to establish the Alabama Preneed Funeral
- and Cemetery Act of 2023; to transfer the existing Preneed
- 60 Funeral and Cemetery Act, and the regulation of preneed
- 61 contracts, from the Commissioner and Department of Insurance
- to the Alabama Board of Funeral Service; to authorize the
- Department of Insurance to temporarily transfer certain funds
- 64 to the board to defray costs associated with the
- administration and operation of the Alabama Preneed Funeral
- and Cemetery Act of 2023; and in connection therewith would
- have as its purpose or effect the requirement of a new or
- 68 increased expenditure of local funds within the meaning of
- 69 Section 111.05 of the Constitution of Alabama of 2022.
- 70 BE IT ENACTED BY THE LEGISLATURE OF ALABAMA:
- 71 Section 1. Sections 34-13-1, as amended by Act
- 72 2022-339, 2022 Regular Session, Sections 34-13-20, 34-13-21,
- 73 and 34-13-22, and Sections 34-13-23 and 34-13-27, as amended
- 74 by Act 2022-339, 2022 Regular Session, of the Code of Alabama
- 75 1975, are amended to read as follows:
- 76 "\$34-13-1
- 77 (a) For purposes of this chapter, the following terms
- 78 have the following meanings:
- 79 (1) ACCREDITED SCHOOL or COLLEGE OF MORTUARY SCIENCE. A
- 80 school or college approved by the American Board of Funeral
- 81 Service Education, or a successor organization, which
- 82 maintains a course of instruction of not less than 48 calendar
- 83 weeks or four academic quarters or college terms and which
- 84 gives a course of instruction in the fundamental subjects



related to funeral service and mortuary science education as
approved by the American Board of Funeral Service Education,
or a successor organization, and other courses of instruction
in fundamental subjects as may be prescribed by the Alabama
Board of Funeral Service.

- (2) ALKALINE HYDROLYSIS. The technical process that reduces human remains to bone fragments using heat, water, and chemical agents.
- enclosure, without ornamentation or a fixed interior lining, which is designed for the encasement of human remains and which is made of cardboard, pressed-wood, composition materials, with or without an outside covering, pouches of canvas, or other materials.
- (3) (4) AMERICAN BOARD OF FUNERAL SERVICE EDUCATION. The national academic accreditation agency for college and university programs in funeral service and mortuary science education. The accrediting function of the American Board of Funeral Service Education is recognized by the United States Department of Education and the Council on Higher Education Accreditation.
- 106 (4) (5) APPRENTICE EMBALMER or EMBALMER'S APPRENTICE.

 107 Any person engaged in the study of the art of embalming under

 108 the instructions and supervision of a licensed embalmer

 109 practicing in this state.
- 110 (5) (6) APPRENTICE FUNERAL DIRECTOR or FUNERAL

 111 DIRECTOR'S APPRENTICE. Any person operating under or in

 112 association with a funeral director for the purpose of



113	learning the business or profession of funeral director, to
114	the end that he or she may become licensed under this chapter.
115	(7) AT NEED. At the time of death or immediately
116	following death.
117	$\frac{(6)}{(8)}$ AUTHORIZING AGENT. A person at least 18 years of
118	age, except in the case of a surviving spouse or parent, who
119	is legally entitled to order the cremation or final
120	disposition of particular human remains.
121	(9) BASIC SERVICES FEE. The fee for the professional
122	services of the funeral director and staff that is added to
123	the total cost of the funeral arrangements. The term includes
124	a charge for services performed in conducting the arrangements
125	conference, planning the funeral, securing the necessary
126	permits, preparing the notices, and coordinating the cemetery
127	or crematory arrangements.
128	(10) BELOW-GROUND CRYPT. A preplaced enclosed chamber,
129	usually constructed of reinforced concrete, poured in place or
130	a precast unit installed in quantity, either side-by-side or
131	multiple depth, and covered by earth or sod and known also as
132	a lawn crypt or turf-top crypt.
133	(11) BENEFICIARY. One who benefits from an act, such as
134	one for whom a preneed contract is entered into or the
135	successor-in-interest of a life insurance policy.
136	$\frac{(7)}{(12)}$ BOARD. The Alabama Board of Funeral Service.
137	(13) BRANCH. Any person or entity that is part of a
138	common business enterprise that has a certificate of authority
139	issued pursuant to Article 5 and elects to operate under a

name other than that of the common business enterprise.



- 141 (14) BURIAL. The placement of human remains in a grave 142 space or lawn crypt. 143 (8) (15) CASH ADVANCE ITEMS. Any item of service or 144 merchandise described to a purchaser using the term cash 145 advance, accommodation, cash disbursement, or similar term. A 146 cash advance item is also any item obtained from a third party 147 and paid for by a funeral provider on behalf of a purchaser. Cash advance items include, but are not limited to, all of the 148 149 following: a. Cemetery or crematory services. 150 151 b. Pallbearers. 152 c. Public or other transportation. 153 d. Clergy honoraria. 154 e. Flowers. 155 f. Musicians or singers. 156 q. Nurses. 157 h. Obituary notices. 158 i. Funeral programs. 159 j. Gratuities. 160 k. Death certificates. 161 1. Outer burial containers. 162 m. Cemetery plots. 163 n. Escorts. 164 (9) (16) CASKET. A rigid container designed for the encasement of human remains which is usually constructed of 165 166 wood, metal, or similar material and ornamented and lined with
- 168 (10) (17) CEMETERY. A place established, maintained,

fabric.

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169 managed, operated, or improved which is dedicated to and used 170 or intended to be used for the permanent interment of human 171 remains and their memorialization. It may be either land or 172 earth interment; a columbarium; a mausoleum for vault or crypt 173 entombment; a structure or place used or intended to be used 174 for the interment of cremated remains; cryogenic storage; or 175 any combination of one or more thereof. 176 (11) (18) CEMETERY AUTHORITY. Any individual, person, 177 firm, profit or nonprofit corporation, trustee, partnership, society, religious society, church association or 178 179 denomination, municipality, or other group or entity, however 180 organized, insofar as they or any of them may now or hereafter establish, own, operate, lease, control, or manage one or more 181 182 cemeteries, burial parks, mausoleums, columbariums, or any 183 combination or variation thereof, or hold lands or structures 184 for burial grounds or burial purposes in this state and engage in the operation of a cemetery, including any one or more of 185 186 the following: The care and maintenance of a cemetery; the 187 interment, entombment, and memorialization of the human dead 188 in a cemetery; the sale, installation, care, maintenance, or 189 any combination thereof, with respect of monuments, markers, 190 foundations, memorials, burial vaults, urns, crypts, 191 mausoleums, columbariums, flower vases, floral arrangements, 192 and other cemetery accessories for installation or use within a cemetery; and the supervision and conduct of funeral and 193 194 burial services within the bounds of the cemetery. (19) CEMETERY MERCHANDISE. Any personal property 195

offered for sale, contracted for sale, or sold for use in



connection with the burial, final disposition,
memorialization, interment, entombment, or inurnment of human
remains by a cemetery authority. The term specifically
includes, but is not limited to, the casket, the alternative
container, the outer burial container, and the memorial.
(20) CEMETERY SERVICES. At need or preneed services
provided by a cemetery authority for interment, entombment,
inurnment, and installation of cemetery merchandise.
(21) CERTIFICATE HOLDER. A funeral establishment,
cemetery authority, third-party seller, or any other person to
whom a valid certificate of authority to sell preneed
contracts has been granted by the board.
(22) COLUMBARIUM. A structure or room or space in a
building or structure used or intended to be used for the
inurnment of cremated remains.
$\frac{(12)}{(23)}$ CONVICTION. The entry of a plea of guilty or a
guilty verdict rendered by any court of competent
jurisdiction, excluding traffic violations.
(13) (24) CREMATED REMAINS. Human remains recovered
after the completion of the cremation process, including
pulverization, which leaves only bone fragments reduced to
unidentifiable dimensions, and the residue of any foreign
materials that were cremated with the human remains.
(25) CREMATED REMAINS CONTAINER. A receptacle in which
cremated remains are placed.
$\frac{(14)}{(26)}$ CREMATION. The technical irreversible process,
using heat, flames, or chemical agents, that reduces human
remains to bone fragments. The reduction takes place through



225 heat and evaporation. Cremation shall include the processing,

- and may include the pulverization, of the bone fragments.
- 227 Cremation is a process and is a method of final disposition.
- $\frac{(15)}{(27)}$ CREMATIONIST. A person licensed by the board
- 229 to perform the procedure of cremation.
- $\frac{(16)}{(28)}$ CREMATION CHAMBER. The retort or vessel used
- 231 to reduce human remains to bone fragments.
- (17) (29) CREMATION CONTAINER. The container in which
- 233 human remains are transported to a crematory, in which human
- 234 remains are placed upon arrival at a crematory, or for storage
- and placement in a cremation chamber for cremation.
- (18) (30) CREMATORY. A building or portion of a building
- that houses a cremation chamber and that may house a holding
- 238 facility for purposes of cremation and as part of a funeral
- establishment.
- 240 (31) CREMATORY AUTHORITY. Any person who owns or
- 241 controls a crematory.
- 242 (32) DEATH CERTIFICATE. A legal document containing
- vital statistics pertaining to the life and death of the
- deceased.
- 245 (33) DECEASED or DECEDENT. One who is no longer living.
- (19) (34) EMBALMER. Any person engaged, or holding
- 247 himself or herself out as engaged, in the business, practice,
- 248 science, or profession of embalming, whether on his or her own
- 249 behalf or in the employ of a registered and licensed funeral
- 250 director.
- (20) (35) EMBALMING. The practice, science, or
- 252 profession, as commonly practiced, of preserving,



disinfecting, and preparing by application of chemicals or
other effectual methods, human dead for burial, cremation, or
transportation.
(36) ENCASEMENT. The placement of human remains in a
rigid container including, but not limited to, a casket or
urn.
(37) ENDOWMENT CARE. The maintenance and repair of all
places in a cemetery, subject to the rules of the cemetery
authority. The term may also be referred to as endowed care,
perpetual care, improvement care, or permanent care.
(38) ENDOWMENT CARE TRUST FUND. An irrevocable trust
fund set aside by law with a trustee, along with the income
therefrom, to provide for the endowment care of a cemetery.
(39) ENTOMBMENT. The act of placing human remains in a
mausoleum crypt.
(40) FINAL DISPOSITION. The lawful disposal of human
remains whether by interment, cremation, or other method.
$\frac{(21)}{(41)}$ FUNERAL. A ceremony for celebrating,

271 sanctifying, or remembering the life of a person who has died.

272 A funeral may be divided into the following two parts:

- 273 a. The funeral service, which may take place at a 274 funeral home, church, or other place.
- 275 b. The committal service or disposition, which may take 276 place by the grave, tomb, mausoleum, or crematory where the 277 body of the decedent is to be buried or cremated.

278 (22) (42) FUNERAL ARRANGEMENTS. The completing of funeral service arrangements, cremation arrangements, and the 279 280 financial details of a funeral at the time of death. The term



includes the collection of vital statistic information, death certificate information, obituary and funeral notice completion, the completion of a statement of funeral goods and services selected, organizing of funeral and memorial services for families, and the ordering of cash advance items.

will receive the benefit of the funeral and cemetery goods and services to be delivered under a preneed contract at the time of his, her, or their death.

or supervising funerals, the practice of preparing dead human bodies for burial by means other than embalming, or the preparation for the <u>final</u> disposition of dead human bodies; the making of funeral arrangements or providing for funeral services or the making of financial arrangements for the rendering of these services; the provision or maintenance of a place for the preparation for <u>final</u> disposition of dead human bodies; the use of the terms funeral director, undertaker, mortician, funeral parlor, or any other term from which can be implied the practice of funeral directing; or the holding out to the public that one is a funeral director or engaged in a practice described in this subdivision.

(24) (45) FUNERAL DIRECTOR. A person required to be licensed to practice the profession of funeral directing under the laws of this state, who consults with the public, who plans details of funeral services with members of the family and minister or any other person responsible for such planning, or who directs, is in charge, or apparent charge of,

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309 and supervises funeral service in a funeral home, church, or 310 other place; who enters into the making, negotiation, or 311 completion of financial arrangements for funeral services, or 312 who uses in connection with the profession of funeral 313 directing the terms funeral director, undertaker, funeral 314 counselor, mortician, or any other term or picture or 315 combination thereof when considered in context in which used, 316 from which can be implied the practicing of the profession of 317 funeral directing or that the person using such term or picture can be implied to be holding himself or herself out to 318 319 the public as being engaged in the profession of funeral 320 directing; and for all purposes under Alabama law, a funeral director is considered a professional. For the purposes of 321 322 this chapter, the term does not include any cemetery 323 authority.

(25) (46) FUNERAL ESTABLISHMENTS. The term includes any funeral home or mortuary service located at a specific street address where the profession of funeral directing, embalming, or cremation is practiced in the care, planning, and preparation for burial, cremation, or transportation of human dead. A funeral establishment shall consist of and maintain all of the following facilities:

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a. A preparation room equipped with sanitary nonporous floor and wall and necessary drainage and ventilation, and containing operating embalming equipment, necessary approved tables, instruments, hot and cold running water, containers or receptacles for soiled linen or clothing, and supplies for the preparation and embalming of dead human bodies for burial,



- 337 cremation, and transportation.
- b. A display room containing a stock of adult caskets
- 339 and funeral supplies displayed in full size, cuts,
- 340 photographs, or electronic images. At no time shall less than
- 341 eight different adult size caskets be on the premises.
- 342 c. At least one operating funeral coach or hearse
- 343 properly licensed and equipped for transporting human remains
- 344 in a casket or urn.
- d. If engaged in the practice of cremation, the
- 346 establishment shall satisfy all crematory requirements
- 347 provided in this chapter and have on site an adequate supply
- 348 of urns for display and sale.
- e. A room suitable for public viewing or other funeral
- 350 services that is a minimum of 1,000 square feet.
- f. An office for holding arrangement conferences with
- 352 relatives or authorizing agents.
- 353 (47) FUNERAL SERVICE. At need or preneed services
- 354 provided by a funeral establishment in connection with funeral
- directing, final disposition of human remains, or installation
- of memorials.
- 357 (48) FUNERAL SUPPLIES or FUNERAL MERCHANDISE. Any
- 358 item offered for sale, contracted for sale, or sold for use in
- 359 connection with funeral directing or funeral services when
- 360 sold by a funeral director including, but not limited to,
- 361 caskets, alternative containers, outer burial containers,
- 362 urns, memorials, clothing used to dress human dead when sold
- 363 by a funeral director, and all equipment and accoutrements
- 364 normally required for the preparation for burial or funeral



- 365 and other disposition of human dead.
- 366 (49) GRAVE SPACE. A space of ground in a cemetery that
- is used or intended to be used for in-ground burial.
- (27) (50) GROSS IMMORALITY. Willful, flagrant, or
- 369 shameful immorality or showing a moral indifference to the
- opinions of the good and respectable members of the community
- and to the just obligations of the position held by the
- offender.
- $\frac{(28)}{(51)}$ HOLDING ROOM. Either of the following:
- a. A room within a funeral establishment that satisfies
- 375 the requirements of a branch location as provided in this
- 376 chapter or board rule, for the retention of human remains
- 377 before final disposition.
- 378 b. A room within a crematory facility, designated for
- 379 the retention of human remains before and after cremation,
- 380 that is not accessible to the public.
- 381 (52) HUMAN REMAINS. The body of a decedent in any stage
- of decomposition, including cremated remains.
- 383 (53) INTERMENT. The final disposition of human remains
- 384 by burial, burial at sea, entombment, or inurnment.
- 385 (54) INTERMENT RIGHT. The right to inter human remains
- in a particular interment space in a cemetery.
- 387 (55) INTERMENT SPACE. A space intended for the final
- 388 disposition of human remains including, but not limited to, a
- 389 grave space, mausoleum crypt, niche, and below-ground crypt.
- 390 (56) INURNMENT. The act of placing cremated remains in
- 391 a receptacle including, but not limited to, an urn and
- 392 depositing it in a niche.



_(57) LICENSEE. Any individual, firm, corporation,
partners	ship, joint venture, or limited liability company which
obtains	a license, certificate, or registration in accordance
with thi	is chapter.
-(29) (58) MANAGING CREMATIONIST. A licensed funeral
director	r and cremationist who has full charge, control, and
supervis	sion of all activities involving cremation at a funeral
establis	shment or crematory.
-(30) (59) MANAGING EMBALMER. A licensed embalmer who has
full cha	arge, control, and supervision of all activities
involvir	ng the preparation room and embalming.
-(31) (60) MANAGING FUNERAL DIRECTOR. A licensed funeral
director	r who has full charge, control, and supervision of all
activiti	ies involving funeral directing for a funeral
establis	shment.
_(61) MAUSOLEUM. A chamber or structure used or intended
to be us	sed for entombment.
_(62) MAUSOLEUM CRYPT. A chamber of a mausoleum of
sufficie	ent size for entombment of human remains.
_(63) MEMORIAL. Any product, other than a mausoleum or
columbar	rium, used for identifying an interment space or for
commemor	ration of the life, deeds, or career of some decedent
includir	ng, but not limited to, a monument, marker, niche
plate, ι	urn garden plaque, crypt plate, cenotaph, marker bench,
and vase	9.
_(64) MEMORIAL RETAILER. Any person offering or selling
memoria]	ls at retail to the public.
(65) MEMORIALIZATION Any permanent system designed to



- 421 <u>mark or record the names and other data pertaining to a</u>
 422 decedent.
- 423 (32) (66) MORAL TURPITUDE. Any unlawful sexual or
 424 violent act, or any act involving theft, theft of services,
 425 theft by deception, extortion, receiving stolen property,
 426 identity theft, forgery, fraud, tampering with records,
 427 bribery, perjury, or any similar act in any jurisdiction.

- professional, and practical aspects, with due consideration given to accepted practices, covering the care, preparation for burial, or transportation of dead human bodies, which shall include the preservation and sanitation of the bodies and restorative art and those aspects related to public health, jurisprudence, and good business administration.
- (34) (68) MORTUARY SERVICE. A location with a specific street address where embalming or cremation, or both, is practiced for a licensed funeral establishment and where no services or merchandise are sold directly or at retail to the public. A mortuary service shall consist of and maintain all of the following facilities:
- a. A preparation room equipped with sanitary nonporous floor and walls, operating embalming equipment, and necessary drainage and ventilation and containing necessary approved tables, instruments, hot and cold running water, containers or receptacles for soiled linen or clothing, and supplies for the preparation and embalming of dead human bodies for burial, cremation, and transportation.
 - b. At least one operating motor vehicle properly



- licensed and equipped for transporting human remains in a casket or urn.
- c. If engaged in the practice of cremation, the
 establishment shall satisfy all requirements for a crematory
 provided in this chapter.
- 454 (69) NICHE. A space usually within a columbarium used 455 or intended to be used for inurnment of cremated remains.
- 456 (35) (70) OPERATOR. A person, corporation, firm, legal
 457 representative, managing funeral director, general manager, or
 458 other organization owning or operating a funeral establishment
 459 or cemetery.
- designed for placement in the grave space around the casket or the urn including, but not limited to, containers commonly known as burial vaults, grave boxes, and grave liners.

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- (72) PERSON. Any individual, firm, corporation, partnership, joint venture, limited liability company, association, trustee, government or governmental subdivision, agency, or other entity, or any combination thereof.
- (36) (73) PRACTICAL EMBALMER. Any person who has been actively and continuously engaged or employed in the practice of embalming under the supervision of a licensed embalmer for four consecutive years immediately preceding May 1, 1975, and has been issued a license as a practical embalmer under the grandfather provisions of this chapter.
- 474 (74) PREARRANGEMENT. The term applied to completing the
 475 details for selection of merchandise or services on a preneed
 476 basis, which may or may not include prefunding or prepayment.



(75) PREDEVELOPED. Designated areas or buildings within
a cemetery that have been mapped and planned for future
construction but are not yet completed.
(76) PREDEVELOPED INTERMENT SPACE. An interment space
that is planned for future construction but is not yet
completed.
(77) PREFUND. The term applied to completing the
financial details of a prearrangement, which include
prefunding or prepayment.
(78) PRENEED. Any time prior to death.
(79) PRENEED CONTRACT. A written contract to purchase
funeral merchandise, funeral services, cemetery merchandise,
or cemetery services from the seller on a preneed basis.
(80) PRENEED CONTRACT TRUST FUND. The funds received
pursuant to a preneed contract which are required by law to be
held in trust until the merchandise or services purchased
pursuant to the contract are delivered or provided or until
otherwise lawfully withdrawn.
(81) PRENEED SALES AGENT. A person who is in the
business of selling preneed contracts.
$\frac{(37)}{(82)}$ PROCESSING or PULVERIZATION. The reduction of
identifiable bone fragments after the completion of the
cremation process to unidentifiable bone fragments or
granulated particles by manual or mechanical means.
(83) PROVIDER. The person, who may or may not be the
seller, who actually provides merchandise and services under
the terms of a preneed contract.
(84) PURCHASE PRICE. The amount paid by the purchaser

505	for merchandise and services purchased under a preneed
506	contract, exclusive of finance charges, sales tax, charges
507	relating to interment rights, arrangement conference fees, or
508	charges for credit life insurance.
509	(85) PURCHASER. The person who purchases a preneed
510	contract either on his or her behalf or on behalf of a
511	third-party beneficiary.
512	(86) RELIGIOUS INSTITUTION. An organization formed
513	primarily for religious purposes which has applied and
514	qualified for exemption from federal income tax as an exempt
515	organization under Section 501(c)(3) of the Internal Revenue
516	Code of 1986, as amended.
517	(87) SCATTERING. The lawful dispersion of cremated
518	remains.
519	(88) SELLER. Any person offering or selling merchandise
520	or services on a preneed basis including, but not limited to,
521	funeral establishments, cemetery authorities, crematory
522	authorities, and memorial retailers.
523	(89) SPECIAL CARE. Any care provided, or to be
524	provided, that is supplemental to, or in excess of, endowment
525	care, in accordance with the specific directions of any donor
526	of funds for those purposes.
527	(90) SUCCESSOR-IN-INTEREST. A person who lawfully
528	follows another in ownership or control of property or rights.
529	(38) (91) TEMPORARY CONTAINER. A receptacle for cremated
530	remains, usually composed of cardboard, plastic, or similar
531	material, that can be closed in a manner that prevents the
532	leakage or spillage of the cremated remains or the entrance of



foreign material, and is a single container of sufficient size to hold the cremated remains until an urn is acquired or the cremated remains are scattered or buried.

- (92) THIRD-PARTY SELLER. Any person, who is not a funeral establishment or a cemetery authority, engaged in the sale of preneed funeral merchandise or cemetery merchandise.
- (93) TRUSTEE. Any person, state or national bank, trust company, or federally insured savings and loan association lawfully appointed as fiduciary over funds deposited by one or more purchasers of a preneed contract or deposited pursuant to an endowment care trust fund. The term does not refer to a board of trustees.
- 545 (39) (94) URN. A receptacle designed to encase cremated remains.
 - (b) Nothing in this chapter shall require a funeral director or funeral establishment to have or provide a chapel or to restrict the conduct of funeral services from a church or chapel."
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- 552 (a) There is established the Alabama Board of Funeral

 553 Service Services, consisting of nine 14 members, each of whom

 554 shall be citizens of the United States and residents of the

 555 State of Alabama. The membership of the board shall be divided

 556 into two distinct divisions, the funeral division and the

 557 preneed division, with each division having jurisdiction over

 558 their respective areas of service.
 - (b) The appointing authorities shall coordinate their appointments to assure board membership is inclusive and

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reflects the racial, gender, geographic, <u>urban/rural</u> <u>urban,</u>
rural, and economic diversity of the state.

(c) (1) Commencing on January 1, 2019, as the terms of the members serving on the board on August 1, 2017, expire, the membership of the <u>funeral division of the</u> board shall be reconstituted to consist of seven professional members and two consumer members.

(1) Each professional member of the <u>funeral division of</u>
<u>the</u> board shall be a citizen of the United States, a resident
of Alabama, and licensed and in good standing with the board
as an embalmer or funeral director at the time of appointment
and during the entire term of office. Professional members of
the board shall be appointed by the Governor pursuant to
subsection (e). As the terms of the members serving on the
board on October 1, 2023, expire, the professional membership
of the board shall be appointed to reflect the following:

a. Four Three of the professional members of the board shall hold a current license from the board to practice embalming in the state, shall have been actively practicing embalming in the state for the last 10 consecutive years immediately preceding appointment, and shall be engaged in the practice of embalming at the time of appointment to the board.

b. Three Four of the professional members of the board shall hold a current license from the board to practice funeral directing in the state, shall have been actively engaged in funeral directing in the state for the last 10 consecutive years immediately preceding appointment, and shall be the operator of a funeral establishment in this state at



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(2) Commencing on October 1, 2023, the preneed division of the board shall be created to consist of four professional members and one consumer member. Two professional members shall be licensed funeral directors and two professional members shall be licensed preneed sales agents employed by a cemetery. Each professional member of the preneed division of the board shall hold a current license from the board to practice as a preneed sales agent, shall have been actively engaged in preneed sales in the state for the last five consecutive years immediately preceding appointment, and shall be employed by a certificate of authority license holder in this state at the time of appointment to the board. Two of these professional members shall also hold a current certificate of authority to sell preneed services and merchandise. The initial appointment of two of the preneed sales agents appointed pursuant to this paragraph shall expire on December 31, 2025, and for the other two, shall expire on December 31, 2026. Thereafter, the preneed sales agent members shall serve pursuant to subsection (e). Professional members of the board shall be appointed by the Governor pursuant to subsection (e).

(2)(3) Each consumer member of the board shall represent the public in general and shall have been a citizen of the United States and a resident of Alabama for the last 10 consecutive years immediately preceding appointment and during the entire term of office. A consumer member of the board may not have held, nor currently hold, a license or certification



issued by the board, be employed at any time by, or professionally or financially associated with, the holder of a license or certificate issued by the board, or be related within the third degree of consanguinity or affinity to the holder of a license or certificate issued by the board. One

Two consumer member members of the board shall be appointed by the Lieutenant Governor and one consumer member shall be appointed by the Speaker of the House of Representatives pursuant to a procedure adopted by rule of the board.

- (d) Commencing in October of 2018, and each October thereafter of a year where at least one professional member term on either division of the board has expired, or is vacant for any reason, all licensed funeral directors and licensed embalmers for a funeral division member, and all licensed preneed sales agents for a preneed division member, shall meet in Montgomery, at a time and place fixed by the respective division of the board, for the purpose of nominating and submitting the names of three licensed persons for each position on the board to the Governor. The Governor shall promptly appoint one of the three persons so nominated to serve as a professional member of the board.
- (e) (1) Professional and consumer members of the board shall serve staggered terms of four years each to provide continuity of service on the board. If an appointment is not made before the expiration of a term, the board member then serving may continue to serve until a successor has been appointed. A board member may not serve more than two full consecutive terms on the board.



- which occurs before the expiration of the term of the vacating member shall serve the remaining portion of the term to which the former member was appointed. A vacancy on the board for any reason shall be filled by appointment of the Governor for the unexpired term. The appointee shall serve until his or her successor is nominated and appointed pursuant to subsection (d). If a member is appointed to fill an unexpired term of less than two years, the time may not be counted toward the maximum eight years of service.
 - (3) Not more than Only one professional funeral division member and one professional preneed division member of the board a division may reside in the same each district as created by Section 34-13-21.
 - (4) At each meeting where nominations are made for the professional members of the <u>funeral division of the</u> board, only one licensed funeral director or licensed embalmer employed by the same funeral establishment may vote. <u>At each meeting where nominations are made for the professional members of the preneed division of the board, only one licensed preneed sales agent employed by the same certificate of authority license may vote.</u>
 - (f)(1) In accordance with applicable law, in addition to a board member resigning from the board in writing, a board member may be removed from the board for any of the following grounds:
- a. The refusal or inability to perform board duties in an efficient, responsible, or professional manner.



- b. The misuse of his or her position on the board to obtain financial gain or seek personal advantage for himself, herself, or another person.
- c. A final adjudication or determination of guilt by
 any lawful authority of the board member or sanction of the
 board member for the violation of any law the board determines
 is substantially related to any practice governed by this
 chapter.
- d. The revocation or suspension of the license of a professional member of the board.

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- (2) Any board member who fails to qualify after appointment shall automatically become ineligible to serve as a member of the board and a new member, properly qualified, shall be appointed in the same manner as the original appointment and shall serve the remainder of the term of the vacating board member.
- (3) If a consumer board member fails to attend two or more meetings within a year, without a valid excuse as determined by the board, he or she shall be removed from the board. A new consumer board member shall be appointed in the same manner as the original appointment and shall serve the remainder of the term.
- (g) (1) The status of any person or entity properly
 licensed by the Alabama Board of Funeral Service on the
 effective date of this act shall continue under the Alabama
 Board of Funeral Services.
- (2) All the rights, duties, property, real or personal,
 and all other effects existing in the name of the Alabama



701	Board of Funeral Service shall be transferred to the Alabama
702	Board of Funeral Services. Any reference to the Alabama Board
703	of Funeral Service in any existing law, contract, or other
704	instrument, shall be deemed a reference to the Alabama Board
705	of Funeral Services.
706	(3) A reasonable transition period for the name change

- shall be allowed to permit an orderly and cost-effective transition, relating particularly to the use of equipment and supplies, all letterhead, business cards, forms, and any other materials in use by the board containing the name Alabama Board of Funeral Service shall continue to be used by the Alabama Board of Funeral Services until the supplies are exhausted. Replacement supplies shall contain the name of the Alabama Board of Funeral Services.
- 715 (4) The Code Commissioner, pursuant to Section 29-7-8,

 716 at times determined appropriate, shall implement this

 717 statutory name change in applicable sections of this code."

718 "\$34-13-21

There are created, for the purpose of this chapter, seven geographical districts which shall be identical with the seven congressional districts as fixed and established by Section 17-14-70, as may be amended. It is the purpose and intention of this section to provide that not more than one professional member of each division of the board shall be selected from each district and that three nominees to the Governor for appointment to the board shall be made from each district. The two three consumer members of the board may not reside in the same congressional district."



729 "\$34-13-22 (a) The Alabama Board of Funeral Service Services shall 730 731 hold not less than one joint meeting of both divisions 732 quarterly, such meeting for the purpose of reviewing 733 financial, budgetary, and employment matters. The quarterly 734 meetings to be held at such a time and place as the board may 735 determine after notice of such the meeting has been given in 736 the manner prescribed herein at least 15 days prior to-such 737 the meeting. The board may hold such other meetings as it the board may deem necessary. A majority of the appointed members 738 shall constitute a quorum authorized to transact general 739 business in the name of the board. The board shall not meet on 740 741 the premises of any embalming school or college of mortuary 742 science; and, if any such meeting is held, all the proceedings 743 of such meeting shall be void Upon the executive director 744 serving on the effective date of the act amending this 745 subsection leaving office, two-thirds of the appointed members 746 shall constitute a quorum for the purposes of selecting an executive director and establishing fees. 747 748 (b) Additionally, each division of the board shall hold 749 at least one division meeting quarterly." 750 "\$34-13-23 751 (a) (1) The board appointed under this chapter and each 752 successor thereto may shall select from its own membership a 753 chair and to adopt rules for the transaction of its business 754 and for the betterment and promotion of the standards of service and practice to be followed in the death care industry 755

in the State of Alabama as the board may deem expedient and



- 757 consistent with the laws of this state and for the public 758 good.
- 759 (2) The chair shall preside at all meetings of the 760 board unless otherwise ordered, and he or she shall exercise 761 and perform all duties and functions incident to the office of 762 chair.
- 763 (3) The board may <u>also</u> select from its own membership a
 764 vice chair, a secretary, and a treasurer. No two offices shall
 765 be held by the same person.

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- (b) The treasurer shall give bond to the State of Alabama in the sum of ten thousand dollars (\$10,000), and any premium payable for the bond shall be paid from the funds of the board. The bond shall be deposited with the Treasurer of the State of Alabama.
- 771 (c) A board member shall be reimbursed for necessary 772 travel expenses, per diem, and the necessary expenses incident 773 to his or her attendance upon the business of the board, and, 774 in addition thereto, shall receive compensation in the amount 775 of seventy-five dollars (\$75) for every day not to exceed 20 776 days per year actually spent by the member upon the business 777 of the board. The board may employ in the unclassified service 778 an executive director and up to four associate executive 779 directors who shall each receive and be paid an annual salary 780 to be fixed by the board pursuant to Section 36-6-6. The 781 salary shall be paid on a semimonthly basis. In addition, the 782 executive director and associate executive directors shall each receive his or her necessary travel and other incidental 783 784 expenses as are incurred in the performance of duties, and all



expenses, per diem, and compensation shall be paid out of the receipts of the board. At no time shall the operation of the board be an expense to the state.

- (d) The executive director of the board shall have complete supervision and be held responsible for the direction of the office of the board, shall have supervision over employees, field inspections, audits, and enforcement of this chapter, and shall be responsible and answerable to the board. The associate executive directors shall assist the executive director and perform such other duties as may be assigned to him or her by the executive director.
- (e) The executive director shall keep a record in which shall be registered the name and business address of every person to whom licenses have been granted in accordance with this chapter, the number and date of the license and the date of each renewal. Upon request to do so, the executive director shall supply a list of all persons and establishments holding a license under this chapter, then in force, giving the names of the persons, their business addresses, and the numbers of their licenses.
- (f) It shall be the duty of the executive director to prepare under the direction of the board and cause to be printed all forms required by this chapter to be prescribed by the board. All notices required to be mailed by this chapter shall be directed to the last known address of the party to whom the notice is sent.
- g) The executive director shall serve at the pleasure of the board and shall perform duties as may be necessary for



the proper functioning of the board as the board may determine or as may be prescribed in this chapter. During the employment of the executive director, he or she may not be employed by any funeral establishment.

- (h) All fees and fines received under this chapter shall be paid into a special fund in the State Treasury to be known as the Alabama State Funeral Service Fund, which is hereby created, for the necessary and proper expenses of the board, and for a reasonable reserve for future use by the board. All monies in the fund are hereby appropriated, as a continuing appropriation, to the board to be used for carrying out this chapter. Commencing on October 1, 2023, the name of the fund shall be changed to the Alabama Board of Funeral Services Fund.
- (i) Each member of the board, the executive director, the associate executive directors, designated employees, and independent contractors of the board appropriately identified are authorized at any given time to enter the office, premises, establishment, or place of business where any practice or activity regulated by this chapter is carried on, or advertised as being carried on, to investigate complaints or perform audits or inspections. Each on-site inspection shall include an inspection of the license, certification, and registration of each licensee and apprentice trainee operating therein.
- (j) All members of the board or designated employees of the board may serve and execute any process issued by any court under this chapter and execute any papers, orders, or

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- process issued by the board or any officer or member of the board under this chapter.
- (k) The board may employ clerical assistants and
 employees as necessary to carry out this chapter, and the
 terms and conditions of employment shall be determined by the
 board. The board may establish and equip an office from which
 this chapter may be carried out.
- 848 (1)(1) The board may acquire and hold, in its own name, 849 real property by purchase, gift, lease, lease with the option to purchase, or other lawful means, except eminent domain, 850 851 which real property may be used by the board to carry out its 852 responsibilities. The board may also transfer, sell, convey, 853 or cause to be conveyed real property and any improvements 854 thereon, subject to the requirements of this section. In 855 purchasing any real property, maintaining real property, or 856 making improvements thereto, the board may expend any funds 857 contained in the Funeral Board Property Acquisition Fund 858 established in subdivision (2), and any obligations created in 859 connection with the purchase or improvement of the real 860 property shall not create debts, obligations, or liabilities 861 of the state. As used in this subsection, real property shall 862 include land, lots, and all things and interests, including 863 leasehold interests, pertaining thereto, and all other things 864 annexed or attached to the land which would pass to a vendee 865 by conveyance of the land or lot, including mineral, gas, and 866 oil interests. All sales or leases made by the board of any real property owned or held by the board shall be subject to 867 868 the requirements of Article 3, Chapter 15, Title 9.



Notwithstanding the foregoing, the proceeds from the sale of real property owned by the board which are distributed pursuant to Section 9-15-83 shall be paid to the board and deposited into the property acquisition fund.

- (2) There is established the Funeral Board Property Acquisition Fund within the State Treasury. Any funds received by the board pursuant to this section shall be deposited into the property acquisition fund and shall be held by the board in trust for carrying out the purposes of the property acquisition fund. Amounts in the property acquisition fund shall be budgeted and allotted in accordance with Sections 41-4-80 through 41-4-96 and Sections 41-19-1 through 41-19-12. Not later than May 1, 2022, the executive director shall transfer from the Alabama State Funeral Service Fund to the property acquisition fund an amount determined by vote of the board for the purchase of real property. Thereafter, the board shall annually, during the month of October, transfer an amount between two percent and seven percent of the receipts of the board from the previous fiscal year to the property acquisition fund.
- (3) At the end of each fiscal year, any unencumbered and unexpended balance in the property acquisition fund shall not revert to the State General Fund but shall carry over to the next fiscal year."
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394 (a) The board shall adopt a common seal, which may be altered as often as the board may desire, and the funeral division of the board may adopt and enforce, for the



- protection of the public health, safety, and welfare, reasonable rules relating to all of the following:
- (1) The practice of the profession of embalming, including, but not limited to, solicitation of business.
- 901 (2) The practice of the profession of funeral 902 directing, including, but not limited to, solicitation of 903 business.
- 904 (3) The sanitary condition and physical facilities of 905 funeral homes, mortuaries, and funeral establishments where 906 the profession of embalming and funeral directing is carried 907 on, with particular regard to plumbing, sewage, disinfecting, 908 ventilation, and equipment.
- 909 (4) Carrying out generally the various provisions of 910 this chapter for the protection of the peace, health, safety, 911 and welfare of the public.
- 912 (5) Carrying out a program for training of apprentice 913 embalmers and apprentice funeral directors.
- 914 (6) The sale of goods, services, and merchandise and 915 the operation of entities and establishments regulated by the 916 board.
- 917 (b) The preneed division of the board may adopt and
 918 enforce, for the protection of the public health, safety, and
 919 welfare, reasonable rules relating to the sale of preneed
 920 funeral merchandise and services."
- 921 Section 2. The following heading is added to Division 922 1, commencing with Section 34-13-170, of Article 5, Chapter 923 13, Title 34, Code of Alabama 1975:
- 924 "Article 5. Alabama Preneed Funeral and Cemetery Act of



925	2023.
926	"Division 1. General Provisions."
927	Section 3. Sections 27-17A-1, 27-17A-3, and 27-17A-4 of
928	the Code of Alabama 1975, are amended and renumbered as
929	Division 1 of Article 5 of Chapter 13 of Title 34, Code of
930	Alabama 1975, to read as follows:
931	" \$27-17A-1 <u>\$34-13-170</u>
932	(a) This chapter article shall be known and may be
933	cited as the Alabama Preneed Funeral and Cemetery Act of 2023
934	(b) (1) The Alabama Board of Funeral Services succeeds
935	to and is vested with the powers, duties, and functions of the
936	Department of Insurance relating to the regulation of
937	<pre>endowment care, preneed sales contracts, and the licensing of</pre>
938	<pre>preneed sales agents.</pre>
939	(2) All records of the Department of Insurance relating
940	to the regulation of preneed sales contracts, endowment care,
941	and the licensing of preneed sales agents are transferred to
942	the board.
943	(3) The status of any person properly licensed by the
944	Department of Insurance under the former Chapter 17A of Title
945	27, on the effective date of the act adding this subdivision,
946	shall continue under the board.
947	(4) The administrative rules of the Department of
948	Insurance existing on the effective date of the act adding
949	this subdivision shall remain in effect as administrative
950	rules of the board until added, amended, or repealed by the

(5) The existence and functioning of the Alabama

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board.



Preneed Funeral and Cemetery Act, created and functioning pursuant to Sections 27-17A-1 to 27-17A-57, inclusive, is continued as the Alabama Preneed Funeral and Cemetery Act of 2023, under this article. All rights, duties, and obligations existing in the name of the Department of Insurance, relating to endowment care, preneed sales contracts, and preneed sales agent licenses, shall continue under the board. Any reference to the Department of Insurance in any existing law, contract, or other instrument relating to endowment care, preneed sales contracts, and preneed sales agent licenses, shall be deemed a reference to the board.

(6) The transfer of the regulation of preneed contracts and the licensing of preneed sales agents from the Department of Insurance to the board shall not affect the rights of any person held before the effective date of the act adding this subdivision, as those rights relate to any preneed trust funds, endowment care trust funds, or any other funds held in trust pursuant to the Alabama Preneed Funeral and Cemetery Act."

"\$27-17A-3\$34-13-171

- (a) Nothing in this chapter shall be construed to prohibit the funding of preneed contracts with multiple insurance or annuity contracts. Life insurance and annuity contracts used to fund preneed contracts shall conform with the provisions of this title Title 27 as they relate to life insurance and annuities and shall cover not less than the initial retail price of the preneed contract.
 - (b) The initial premium payment for a life insurance

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- policy or annuity contract shall be made payable to the issuing insurance company and the preneed seller shall remit the payment to the insurance company within 10 business days after the insurance application is signed by the parties. If a preneed contract provides for installment payments, each premium payment shall be made payable to the insurance company and, if collected by the preneed seller, shall be remitted to the insurance company within 10 business days after receipt by the preneed seller.
- (c) Nothing in this chapter shall prohibit a seller, or any other person, from receiving commissions earned and payable in regard to funding preneed contracts with life insurance or annuity contracts, provided the seller or other person holds a valid insurance producer license in this state and is appointed by the insurance company paying the commission.
- (d) A preneed seller may be identified as the beneficiary or assignee of the death benefit proceeds of a life insurance policy or annuity contract sold as a future funding mechanism for a preneed contract, but may not be the owner of the policy or annuity contract or exercise any ownership rights in the policy or annuity. If the preneed contract is cancelled before or after the death of the funeral beneficiary, the preneed seller shall cancel and relinquish any assignment of benefits or beneficiary status under the policy or annuity contract, and deliver the policy or contract, if in the custody of the preneed seller, to the policy owner or his or her legal representative."



1009 "\$27-17\Lambda-4\$34-13-172

- Nothing in this chapter shall be construed to prohibit
 cemetery authorities from selling funeral merchandise, funeral
 establishments from selling cemetery merchandise, or
 third-party sellers from selling either funeral merchandise or
 cemetery merchandise, or both. Provided, the required amount
 of the purchase price to be placed into trust shall be
 governed by the appropriate section of this chapter."
- Section 4. The following heading is added to Division 2, commencing with Section 34-13-190, of Article 5, Chapter 1019 13, Title 34, Code of Alabama 1975:
- 1020 "Division 2. Certificate of Authority."
- 1021 Section 5. Sections 27-17A-10, 27-17A-11, 27-17A-11.1,
- 1022 27-17A-12, 27-17A-13, 27-17A-14, 27-17A-15, 27-17A-16,
- 1023 27-17A-17, 27-17A-18, 27-17A-19, 27-17A-20, 27-17A-21,
- 1024 27-17A-22, 27-17A-23, 27-17A-24, and 27-17A-25 of the Code of
- 1025 Alabama 1975, are amended and renumbered as Division 2 of
- 1026 Article 5 of Chapter 13 of Title 34, Code of Alabama 1975, to
- 1027 read as follows:
- 1028 "\$27-17A-10\$34-13-190
- 1029 (a) No person may sell a preneed contract without first 1030 having a valid certificate of authority.
- 1031 (b) (1) No person may receive any funds for payment on a preneed contract who does not hold a valid certificate of authority.
- 1034 (2) Any preneed transaction in which a buyer pays to
 1035 the seller before need, in whole or in part, a purchase price
 1036 for funeral or cemetery merchandise and services, and in which

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the seller is not obligated to deliver the contracted for merchandise or to perform the services until need, in whole or in part, shall be evidenced by a written preneed contract satisfying the requirements of this chapter and signed by the seller and the purchaser. No person may receive or accept any form of consideration in such a transaction without a fully signed written preneed contract. A transaction not evidenced by a signed written preneed contract shall be voidable at the election of the buyer and, if such election is made, the seller shall refund to the buyer the entire amount paid by the buyer together with interest thereon at the legal rate within 30 days after notice to the seller.

(3) The provisions of subdivision (1) do not apply to 1049 1050 the purchase of a life insurance policy or annuity, the 1051 benefits of which are assigned to a funeral home and/or or 1052 cemetery authority, or the benefits of which are to be paid to 1053 a funeral home and/or or cemetery authority named as 1054 beneficiary of the policy or annuity, as long as the purchaser 1055 and funeral home and/or or cemetery authority acknowledge in 1056 writing that no preneed contract is entered as a result of the 1057 purchase or assignment of the life insurance policy or annuity 1058 at the time the policy or annuity is purchased. Benefits from 1059 a life insurance policy or annuity issued under this 1060 subdivision shall only be paid to a funeral home and/or or cemetery authority which provides funeral or cemetery 1061 merchandise and services at the death of the insured whether 1062 or not such funeral home and/or or cemetery has been named as 1063 1064 an assignee or the beneficiary of the policy or annuity. If



the amount of the policy or annuity proceeds shall exceed the actual funeral costs at the time of need,—such_the excess

amount—must_shall be paid to a designated beneficiary, other than a funeral home—and/or_or cemetery authority, or to the estate of the insured or annuitant.

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- (4) The provisions of subdivision Subdivision (1) do does not apply to any legal reserve insurance company or to any trust company or to any national or state bank or savings and loan association having trust powers which company, bank, or association receives any money in trust pursuant to the sale of a preneed contract.
- (c) (1) No person may obtain a certificate of authority 1076 1077 under this article chapter for the preneed sale of funeral 1078 services or cemetery services unless the person or its agent, 1079 in the case of a corporate entity, holds a license as a funeral director or a funeral establishment, or is a cemetery 1080 1081 authority- and qualifies as an applicant for a certificate of 1082 authority pursuant to the following standards and 1083 qualifications:
- 1084 <u>a. The applicant shall be at least the legal age of</u>
 1085 <u>majority in this state.</u>
- b. The applicant shall be in good standing with the board.
- 1088 <u>c. The applicant may not have any felony or misdemeanor</u>
 1089 <u>convictions that relate to any activity regulated by this</u>
 1090 <u>chapter or a crime involving moral turpitude</u>, as defined by
 1091 <u>this chapter</u>.
- d. The applicant shall be of good moral character and



1093 <u>submit to a criminal history background check pursuant to</u>
1094 <u>subdivision (2).</u>

- (2) An applicant for a certificate of authority shall submit to the board, on a form sworn to by the applicant, his or her name, date of birth, Social Security number, and two complete sets of fingerprints for completion of a criminal history background check. The board shall submit the fingerprints to the Alabama State Law Enforcement Agency for a state criminal history background check. The fingerprints shall be forwarded by the agency to the Federal Bureau of Investigation for a national criminal history background check. Costs associated with conducting a criminal history background check shall be paid by the applicant. The board shall keep information received pursuant to this subdivision confidential, except that information received and relied upon in denying the issuance of a certificate of authority may be disclosed if necessary to support the denial. All character information, including the information obtained through the criminal history background checks, shall be considered in licensure decisions to the extent permissible by all applicable laws.
- (d) The provisions of this This section do does not
 apply to a cemetery authority owned or operated by a
 governmental agency or a religious institution or to those
 cemeteries that do not charge fees or sell plots, interment
 rights, or any related cemetery merchandise."
- 1119 "\$27-17A-11<u>\$34-13-191</u>

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1120 (a) An application to the <u>commissioner</u> board for a



1121 certificate of authority shall be accompanied by the statement 1122 and other matters described in this section in the form 1123 prescribed by the commissioner board. Annually thereafter, 1124 within six months after the end of its fiscal period, or 1125 within an extension of time therefor, as the commissioner 1126 board for good cause may grant, the person authorized to 1127 engage in the sale of preneed contracts shall file with the 1128 commissioner board a full and true statement of his or her 1129 financial condition, transactions, and affairs, prepared on a basis as adopted by a rule of the commissioner board, as of 1130 1131 the preceding fiscal period or at such other time or times as the commissioner board may provide by rule, together with 1132 1133 information and data which may be required by the commissioner 1134 board.

- (b) The statement shall include all of the following:
- (1) The types of preneed contracts proposed to be written and the type of funding vehicle vehicles to be used.

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- (2) The name and address of the place of business of the person offering to write preneed contracts.
- (3) Evidence that the person offering the statement has the following qualifications:
- a. Has the ability to discharge his or her <u>preneed</u>
 liabilities as they become due in the normal course of
 business and has sufficient funds available during the
 calendar year to perform his or her obligations under the
 contract.
- b. Has complied with the trust requirements for the funds received under contracts issued by himself or herself as



1149 hereinafter described.

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- 1150 c. Has disbursed interest, dividends, or accretions

 1151 earned by trust funds, in accordance with this article chapter

 1152 and rules promulgated adopted hereunder.
 - d. Has complied with this chapter and any rules of the commissioner board.
- 1155 (4) Any other information considered necessary by the

 1156 <u>commissioner board</u> to meet the <u>commissioner's board's</u>

 1157 responsibilities under this chapter.
- 1158 (c) If the person is an individual, the statement shall
 1159 be sworn by him or her; if a firm or association, by all
 1160 members thereof; or, if a corporation, by any officer of the
 1161 corporation.
- (d) (1) An application to the commissioner board for an 1162 1163 initial certificate of authority shall be accompanied by an 1164 application fee in an amount to be determined by the 1165 commissioner board, not to exceed one hundred fifty dollars 1166 (\$150) one hundred ninety-eight dollars (\$198). Thereafter, 1167 each annual application for renewal of a certificate of 1168 authority shall be accompanied by the appropriate fee as 1169 determined by the commissioner board not to exceed 1170 seventy-five dollars (\$75) ninety-nine dollars (\$99).
- 1171 (2) Any person or entity that is part of a common

 1172 business enterprise that has a certificate of authority issued

 1173 pursuant to this article chapter and elects to operate under a

 1174 name other than that of the common business enterprise shall

 1175 submit an application on a form adopted prescribed by the

 1176 commissioner board to become a branch registrant. Upon the

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approval of the commissioner board that the entity qualifies to sell preneed contracts under this article chapter except for the requirements of subparagraph 1., of paragraph a. of subdivision (3) of subsection (b) and if the certificate holder meets the requirements of paragraph a. subparagraph 1., a branch registration shall be issued. Each branch registrant may operate under the certificate of authority of the common business enterprise upon the payment of a fee established by the commissioner board not to exceed one hundred fifty dollars (\$150) one hundred ninety-eight dollars (\$198) accompanying the application on July September 1 annually.

- (e) Upon the commissioner board being satisfied that the statement and matters which may accompany it the statement meet the requirements of this article chapter and of its rules, the commissioner board shall issue or renew the certificate of authority.
- (f) The certificate of authority shall expire annually on September October 1, unless renewed, or at such other time or times as the commissioner board may provide by rule.
- 1196 (g) On or before July 1 of a date adopted by the board 1197 each year, the certificate holder shall file with the 1198 commissioner board in the form prescribed by the commissioner 1199 board a full and true statement as to the activities of any 1200 trust established by it pursuant to this article chapter for 1201 the preceding calendar year.
- (h) In addition to any other penalty that may be provided for under this <u>article</u> chapter, the <u>commissioner</u> 1203 board may levy a fine not to exceed fifty dollars (\$50) per



1205 day for each day the certificate holder fails to file its 1206 annual statement, and the commissioner board may levy a fine 1207 not to exceed fifty dollars (\$50) per day for each day the 1208 certificate holder fails to file the statement of activities 1209 of the trust. Upon notice to the certificate holder by the 1210 commissioner board that the certificate holder has failed to 1211 file the annual statement or the statement of activities of 1212 the trust, the certificate holder's authority to sell preneed 1213 contracts shall cease while the default continues.

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- (i) To facilitate uniformity in financial statements and to facilitate analysis, the <u>commissioner board</u> may by rule adopt a form for financial statements. The holder of a certificate of authority may submit a written request to the <u>commissioner board</u> to exempt the holder from filing financial statements at renewal. The <u>commissioner board</u> may waive the requirement for filing a financial statement at renewal if all of the following are satisfied:
- (1) No valid complaint has been filed since the last examination audit.
- 1224 (2) No administrative action against the preneed entity
 1225 has been instituted since the last examination audit.
- 1226 (3) The certificate holder certifies that all
 1227 outstanding preneed contracts written by the holder since
 1228 April 30, 2002, are fully funded in accordance with this
 1229 chapter.
- 1230 (4) The certificate holder certifies that it will fully
 1231 fund all preneed contracts with life insurance, annuity, or
 1232 will deposit 100 percent of all funds collected on all preneed

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- 1233 contracts in trust within 30 days after the end of the calendar month in which the funds are collected.
- 1235 (5) The preneed entity has provided to the department

 1236 board in a timely manner all required and requested records.
 - (6) The preneed entity agrees to file quarterly reports of its preneed activity on a form—or, in a format, and as often as prescribed by the commissioner board.
- 1240 (j) The commissioner board may authorize the transfer 1241 of certificates of authority and establish fees for the transfer in an amount not to exceed one hundred dollars (\$100) 1242 one hundred thirty-two dollars (\$132). Upon receipt of an 1243 application for transfer, the commissioner board may grant a 1244 1245 temporary certificate of authority to the proposed transferee, 1246 based upon criteria established by the commissioner board by 1247 rule, which criteria shall promote the purposes of this 1248 article chapter in protecting the consumer. A temporary certificate of authority shall expire 60 days after issuance 1249 1250 unless renewed by the commissioner board."

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1252 (a) On a semi-annual basis, within 45 days after the 1253 end of each second calendar reporting period or before July 1, 1254 each year, the certificate holder shall file a report of its 1255 preneed contract activity on a form or in a format prescribed 1256 by the commissioner board. The information reported shall 1257 include the total number of preneed contracts in force at the end of the previous reporting period calendar year, the total 1258 number of preneed contracts sold during the reporting period 1259 1260 previous calendar year, the total number of preneed contracts



1261 fulfilled during the reporting period previous calendar year, 1262 the total number of preneed contracts in force at the end of 1263 the reporting period previous calendar year, and such other 1264 information as may be required by the commissioner board. The 1265 report shall be organized by type of funding including, life 1266 insurance, annuity, trust, letter of credit, or surety bond. 1267 The report shall also provide a certification by the trustee 1268 of the amount of assets held by the trust at the beginning of 1269 the reporting period and at the end of the reporting period, together with the amount of deposits and withdrawals during 1270 1271 the reporting period. If a certificate holder shall twice default in complying with the requirements of this subsection, 1272 1273 the commissioner board may require that the certificate holder 1274 thereafter submit the report within 45 days after the end of 1275 each calendar quarter and shall continue so reporting for a time to be determined by the commissioner board. 1276

(b) The certificate holder shall maintain a written log of preneed sales. The log shall be on a form or in a format prescribed by the <u>commissioner board</u>, shall detail all information required by the <u>commissioner board</u>, and shall be available for inspection at any time by the <u>commissioner</u> board.

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- 1283 (c) Each cemetery authority shall maintain a written
 1284 log of the sale of cemetery interment rights. The log shall be
 1285 on a form or in a format prescribed by the commissioner board
 1286 and shall detail all information required by the commissioner
 1287 board.
 - (d) The board may maintain a statewide database of



1289	preneed contracts reported to the board pursuant to subsection
1290	(a). The board may make information in this database
1291	searchable by the public by means of unique identifiers, or
1292	any other means, that the board determines respects the
1293	privacy of those involved while also protecting consumers from
1294	financial waste by allowing families to determine if a
1295	deceased loved one has an existing preneed contract. Any
1296	preneed consumer who does not wish for his or her information
1297	to appear in this searchable database may opt out by following
1298	a process established by the board."
1299	" §27-17A-12 <u>§34-13-193</u>
1300	(a) Preneed contract forms and related forms shall be
1301	filed with and approved by the commissioner board.
1302	(b) Specific disclosure regarding whether, consistent
1303	with the requirements of this chapter, the certificate holder
1304	is placing certain preneed funds received with the contract in
1305	trust, in an annuity, or in insurance, is required in the
1306	preneed contract.

- (c) Preneed contracts which have been submitted to the

 commissioner board shall be deemed to have been approved by

 the commissioner board in the event that the commissioner

 board fails to notify the certificate holder that approval has

 been denied within 30 days following submission to the

 commissioner board."
- 1313 "\$27-17A-13\$34-13-194
- (a) Except as provided in Sections 27-17A-3 and

 27-17A-14 34-13-171 and 34-13-195, every preneed contract

 shall require the monies paid to the seller or trustee to be

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- placed in trust in accordance with Article 3 Division 3, for funeral merchandise and services sold by funeral establishments or third party sellers, or Article 4 Division 4, for cemetery merchandise and services sold by cemetery authorities.
- 1322 (b) Although this chapter does not apply to preneed 1323 contracts entered into prior to May 1, 2002, a preneed 1324 provider which contends that a preneed trust fund which was in effect prior to May 1, 2002, complies with this chapter with 1325 respect to the contracts entered into prior to May 1, 2002, 1326 1327 may provide to the commissioner board documentary proof thereof. Upon the commissioner board determining that 1328 1329 compliance has been established, the pre-existing preneed 1330 trust fund assets may be merged with or into the trust fund 1331 required under this chapter or continued as the trust fund and that determination by the commissioner board shall be noted on 1332 the certificate of authority, and thereafter all preneed 1333 1334 contracts covered by the trust fund, including those entered 1335 into prior to May 1, 2002, shall be subject to this chapter."

"\$27-17A-14\$34-13-195

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1337 (a) As an alternative to the trust requirement of Section $\frac{27-17\Lambda-13}{34-13-194}$, the details of which are set 1338 1339 forth in Articles 3 and 4 Divisions 3 and 4, a preneed 1340 provider may, with the prior approval of the commissioner 1341 board, may purchase a surety bond in an amount not less than 1342 the aggregate value of outstanding liabilities on undelivered preneed contracts for merchandise, services, and cash 1343 1344 advances. For the purposes of this section, the term



outstanding liabilities means the original retail amount of services and cash advances and the actual cost to the entity to provide the undelivered merchandise sold on each contract written after April 30, 2002. The surety bond shall be in an amount sufficient to cover the outstanding liability at the time each contract is executed.

- (b) The bond shall be made payable to the State of Alabama for the benefit of the <u>commissioner board</u> and of all purchasers of preneed merchandise, services, and cash advances. The bond shall be issued by an insurance company licensed in the State of Alabama and authorized to issue surety bonds and approved by the <u>commissioner</u> board.
- (c) The amount of the bond shall be based on a report documenting the outstanding liabilities of the preneed provider for the previous calendar quarter and the projected liability for the immediately following quarter, shall be prepared by the preneed provider using generally accepted accounting principles, and shall be signed by the chief executive officer or chief financial officer of the preneed provider. The report shall be compiled as of the end of the preneed provider's fiscal year and updated quarterly.
- (d) The amount of the bond shall be increased or decreased as necessary to correlate with changes in the outstanding liabilities. Further, the <u>commissioner</u> board may order the bond to be increased as necessary to correlate with changes in the outstanding liabilities of bonded contracts due to increases in the consumer price index.
 - (e) If the preneed provider fails to maintain a bond

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pursuant to this section the preneed provider shall cease the offering for sale and sale of preneed merchandise, services, and cash advances as provided by rule of the board.

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1376 (f) No surety bond used to comply with this section 1377 shall be canceled or subject to cancellation unless at least 1378 60 days' advance notice thereof, in writing, is filed with the 1379 commissioner, board by the surety company. The cancellation of 1380 the bond shall not relieve the obligation of the surety 1381 company for claims arising out of contracts issued or otherwise covered before cancellation of the bond. In the 1382 1383 event that notice of termination of the bond is filed with the commissioner board, the certificate holder insured thereunder 1384 1385 shall, within 30 days of the filing of the notice of 1386 termination with the commissioner board, shall provide the 1387 commissioner board with a replacement bond or with evidence which is satisfactory to the commissioner board demonstrating 1388 that the provisions of this chapter have has been fully 1389 1390 complied with. If within 30 days of filing of the notice of 1391 termination with the commissioner board no replacement bond 1392 acceptable to the commissioner board or no evidence 1393 satisfactory to the commissioner board demonstrating that the 1394 provisions of this chapter have has been complied with is 1395 filed with the commissioner board, the commissioner board 1396 shall suspend the license of the certificate holder until the 1397 certificate holder files a replacement bond acceptable to the commissioner board or demonstrates to the satisfaction of the 1398 commissioner board that it has complied with the provisions of 1399 1400 this chapter.

(g) Upon prior approval by the <u>commissioner board</u>, the preneed provider may file with the <u>commissioner board</u> a letter of credit in the amount of the outstanding liabilities in lieu of a surety bond, in the form and subject to the terms and conditions evidencing the financial responsibility of the party or parties issuing the letter of credit, and otherwise, as may be prescribed by the <u>commissioner board</u>."

"\$27-17A-15\$34-13-196

- may deem_deemed necessary, examine shall audit the business of any person writing, or holding himself or herself out to be writing, preneed contracts under this chapter to the extent applicable. The examination audit shall be made by designated representatives employed or examiners of the Department of Insurance contracted by the board.
- 1416 (b) The written report of each—examination_audit, when
 1417 completed, shall be filed in the office of the—commissioner
 1418 board and, when so filed, shall not constitute a public
 1419 record.
 - (c) Any person being <u>examined</u> <u>audited</u> shall produce, upon request, all records of the person. The designated representative of the <u>commissioner</u> <u>board</u> may at any time examine the records and affairs of the person, whether in connection with a formal <u>examination</u> audit or not.
 - (d) The <u>commissioner may board shall</u> waive the <u>examination audit</u> requirements of this section if the certificate holder submits audited financial statements. <u>Upon</u> receipt of a verifiable complaint, the board may perform a



1429	target market conduct audit as a part of an investigation.
1430	(e) The person-examined audited shall pay the
1431	examination audit expenses, travel expense, and per diem
1432	subsistence allowance provided for examiners and incurred by
1433	the commissioner's board's representatives or examiners
1434	<u>auditors</u> in connection with an <u>examination</u> in accordance with
1435	Section 27-2-25 audit as prescribed by rule of the board.
1436	(f) Whenever any special audit of the premises,
1437	facilities, books, or records of a licensee is necessary based
1438	on the failure of the licensee to comply with this chapter or
1439	rule adopted by the board, the board shall charge a fee based
1440	on the cost of the special audit including, but not limited
1441	to, the prorated compensation of board employees involved in
1442	the special audit and any expenses incurred.
1443	(g) If the board finds that a certificate of authority
1444	holder or licensee has failed to operate in accordance with
1445	this chapter and, by their action, has created a deficit of
1446	preneed funds entrusted to them by the consumer, then the
1447	board may:
1448	(1) Bring an action for injunctive relief against the
1449	responsible licensee or the holder of the certificate of
1450	authority in the Circuit Court of Montgomery County.
1451	(2) Issue an emergency suspension of all licenses held
1452	by the holder of the certificate of authority, and its
1453	associated personnel, in accordance with the Administrative
1454	Procedure Act.
1455	(3) Take any other disciplinary action authorized by
1456	this chapter."





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- (a) A certificate holder shall be considered inactive upon the acceptance of the surrender of its license by the commissioner board or upon the nonreceipt by the commissioner board of the certificate of authority renewal application and fees.
- 1463 (b) A certificate holder shall cease all preneed sales
 1464 to the public upon becoming inactive. The certificate holder
 1465 shall collect and deposit into trust all of the funds paid
 1466 toward preneed contracts sold prior to becoming inactive.
 - (c) Any certificate holder desiring to surrender its license to the <u>commissioner</u> board shall first do all of the following:
 - (1) File notice with the commissioner board.
 - (2) Submit copies of its existing trust agreements.
- 1472 (3) Submit a sample copy of each type of preneed contract sold.
- 1474 (4) Resolve to the <u>commissioner's</u> satisfaction <u>of the</u>

 1475 <u>board</u> all findings and violations resulting from the last

 1476 <u>examination</u> audit conducted.
 - (5) Pay all outstanding fines and invoices due the commissioner_board.
 - (6) Submit its current certificate of authority.
- 1480 (d) Upon receipt of the notice, the <u>commissioner</u> <u>board</u>

 1481 shall review the certificate holder's trust funds, trust

 1482 agreements, and evidence of all outstanding preneed contracts.
- 1483 (e) After a review to the <u>commissioner's</u> satisfaction 1484 of the <u>board</u>, the <u>commissioner</u> board shall terminate the

OF MANAGEMENT OF STREET

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certificate of authority by an order which shall set forth the conditions of termination established by the commissioner

board to ensure that the preneed funds will be available for their intended purpose.

- (f) The trust fund of the certificate holder shall be held intact and in trust after the certificate holder has become inactive, and the funds in that trust shall be disbursed in accordance with the requirements of the written contracts until the funds have been exhausted.
- (g) The <u>commissioner</u> <u>board</u> shall continue to have jurisdiction over the inactive certificate holder as if the certificate were active and to require the reports and inspect the records as the <u>commissioner</u> <u>board</u> deems appropriate so long as there are funds in trust or preneed contracts that are not fulfilled.
- (h) <u>In addition to any other Other</u> terms of revocation or suspension ordered pursuant to <u>Chapter 13 of Title 34</u>, the <u>provisions of</u> this chapter may <u>also</u> apply.—"

1503 "\$27-17A-17\$34-13-198

- (a) Any dissolution or liquidation of a certificate holder shall be deemed to be the liquidation of an insurance company and shall be conducted under the supervision of the commissioner, who shall have all powers with respect thereto granted to the commissioner under Chapter 32 with respect to the liquidation of insurance companies.
- (b) The commissioner may apply for an order directing
 the commissioner to liquidate a certificate holder upon any
 one or more grounds set out in Section 27-32-6 or when, in the



1513	commissioner's opinion, the continued operation of the
1514	certificate holder would be hazardous either to purchasers,
1515	beneficiaries, or to the people of this state.
1516	The board may fine and revoke, suspend, or place on
1517	probation the certificate of authority and the establishment
1518	license of a certificate holder on any of the following
1519	grounds:
1520	(1) The certificate holder is impaired or insolvent.
1521	(2) The certificate holder has refused to submit, or
1522	has withheld, any of its books, records, accounts, or affairs
1523	to audit by the board.
1524	(3) The certificate holder has concealed or removed
1525	records or preneed assets, or both.
1526	(4) The certificate holder has failed to comply with an
1527	order of the board.
1528	(5) The certificate holder has transferred, or
1529	attempted to transfer, substantially its entire property or
1530	business, or has entered into any transaction the effect of
1531	which is to merge substantially its entire property or
1532	business with that of any other certificate holder, person,
1533	corporation, or entity without first having obtained the
1534	written approval of the board.
1535	(6) The certificate holder has willfully violated its
1536	articles of incorporation or any law of this state, including
1537	any rule of the board.
1538	(7) The certificate holder has an officer, director, or
1539	manager who has refused to be audited under oath concerning
1540	the affairs of the certificate holder.



1541		(8)	Ιf	the	board	deter	mines	that	the	cont	inued	
1542	<u>operati</u>	on	of	the	certif	icate	holde	r wou	ld be	haz	ardous	to
1543	purchas	ers	, b	enef	iciari	es, or	resid	dents	of t	his	state.	1

"\$27-17A-18\$34-13-199

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- (a) All individuals who offer preneed contracts to the public, or who execute preneed contracts on behalf of a certificate holder, shall be registered with the commissioner board as preneed sales agents, pursuant to this article chapter.
- (b) All preneed sales agents and funeral directors acting as preneed sales agents shall be affiliated with the certificate holder that they are representing.
- 1553 (c) A certificate holder shall be responsible for the 1554 activities of all preneed sales agents and all funeral 1555 directors acting as preneed sales agents, who are affiliated 1556 with the certificate holder and who perform any type of 1557 preneed-related activity on behalf of the certificate holder. 1558 In addition to the preneed sales agents and funeral directors 1559 acting as preneed sales agents, each certificate holder shall 1560 also be subject to discipline if its preneed sales agents or 1561 funeral directors acting as preneed sales agents violate any 1562 provision of this article chapter.
- (d) A preneed sales agent and a funeral director acting
 as a preneed sales agent shall be authorized to may sell,
 offer, and execute preneed contracts on behalf of all properly
 licensed entities owned or operated by the sponsoring
 certificate holder.
 - (e) An individual may begin functioning operating as a

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1569	preneed sales agent as soon as a completed application for
1570	registration, as set forth in subsection (g), is sent to the
1571	commissioner approved by the board.
1572	(f) $\underline{\text{(1)}}$ The qualifications for a preneed sales agent are
1573	as follows:
1574	$\frac{(1)}{a}$. The applicant must be at least 18 years of age.
1575	(2)b. The applicant must be in good standing with the
1576	commissioner board.
1577	$\frac{(3)}{c}$. The applicant $\frac{must}{may}$ not have any felony or
1578	misdemeanor convictions that relate to any activity regulated
1579	by this chapter or a crime involving moral turpitude, as
1580	defined by this chapter.
1581	d. The applicant shall be of good moral character and
1582	submit to a criminal history background check pursuant to
1583	subdivision (2).
1584	(2) An applicant for licensure as a preneed sales agent
1585	shall submit to the board, on a form sworn to by the
1586	applicant, his or her name, date of birth, Social Security
1587	number, and two complete sets of fingerprints for completion
1588	of a criminal history background check. The board shall submit
1589	the fingerprints to the Alabama State Law Enforcement Agency
1590	for a state criminal history background check. The
1591	fingerprints shall be forwarded by the agency to the Federal
1592	Bureau of Investigation for a national criminal history
1593	background check. Costs associated with conducting a criminal
1594	history background check shall be paid by the applicant. The
1595	board shall keep information received pursuant to this

subdivision confidential, except that information received and





relied upon in denying the issuance of a certificate of

authority may be disclosed if necessary to support the denial.

All character information, including the information obtained

through the criminal history background checks, shall be

considered in licensure decisions to the extent permissible by

all applicable laws.

- agent shall be submitted to the <u>commissioner board</u> with an application fee determined by the <u>commissioner board</u>, but not to exceed <u>twenty-five dollars (\$25)</u> thirty-three dollars (\$33), by the certificate holder in a form that has been prescribed by <u>commissioner board</u> rule and approved by the commissioner. The application shall contain, at a minimum, all of the following:
 - (1) The name, address, Social Security number, and date of birth of the applicant and any other information as the commissioner board may reasonably require of the applicant.
 - (2) The name, address, and license number of the sponsoring certificate holder.
 - (3) A representation, signed by the applicant, that the applicant meets the requirements set forth in subsection (f).
- (4) A representation, signed by the certificate holder, that the applicant is authorized to offer, sell, and sign preneed contracts on behalf of the certificate holder, and that the certificate holder has trained the applicant in the provisions of this article chapter relating to preneed sales, the provisions of the certificate holder's preneed contract, and the nature of the merchandise, services, or burial rights





1625 sold by the certificate holder.

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- (5) A statement indicating whether the applicant has any type of working or agency relationship with any other certificate holder or insurance company.
- (h) An individual may be registered as a preneed sales agent on behalf of more than one certificate holder, provided that the individual has received the written consent of all certificate holders.
 - (i) A certificate holder who has registered a preneed sales agent shall notify the <u>commissioner</u> board within 30 days after the individual's status as a preneed sales agent has been terminated.
- 1637 (j) Upon receipt of an application that complies with 1638 all of the requirements of subsection (g), the commissioner 1639 board shall register the applicant. The commissioner shall by rule board, in accordance with this chapter, shall provide for 1640 1641 annual renewal of registration upon receipt of a renewal 1642 application and a renewal fee not to exceed twenty-five 1643 dollars (\$25) thirty-three dollars (\$33) as set by the commissioner board." 1644

1645 "\$27-17Λ-19\$34-13-200

No person shall engage in this state in any trade

1647 practice which is addressed in the Alabama Deceptive Trade

1648 Practices Act (Section 8-19-1 et seq.) Chapter 19 of Title 8,

1649 or as determined pursuant to this chapter to be, an unfair

1650 method of competition or an unfair or deceptive act or

1651 practice."

1652 "\$27-17A-20\$34-13-201

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- (a) Whenever the commissioner board has reason to believe that any person has engaged, or is engaging, in this state in any unfair method of competition or any unfair or deceptive act or practice as defined in this article chapter, or is engaging in the sale of preneed contracts without being properly licensed as required by this article chapter, or is otherwise acting in violation of this chapter, and that a proceeding by the commissioner board in respect thereto would be in the interest of the public, the commissioner board shall institute a proceeding in accordance with this section.
- 1663 (b) A statement of charges, notice, or order or other process under this chapter may be served by anyone duly 1664 1665 authorized by the commissioner board. Service may be made 1666 either in the manner provided by law for service of process in 1667 civil actions or by certifying and mailing a copy of the statement to the person affected by the statement, notice, or 1668 1669 order or other process at his or her or its residence or 1670 principal office or place of business. The verified return by 1671 the person so serving the statement, notice, or order or other 1672 process, setting forth the manner of the service, shall be 1673 proof of the service; and the return postcard receipt for the 1674 statement, notice, or order or other process, certified and 1675 mailed as provided in this subsection, shall be proof of 1676 service of the statement, notice, or order or other process.
 - (c) The <u>commissioner</u> <u>board</u> shall conduct or cause to have conducted a hearing in accordance with <u>Article 1 of</u>

 <u>Chapter 2 this chapter</u>, and shall, during the conduct of the hearing, have those powers necessary to enforce this chapter



and rules of the board; however, the penalties for failure to comply with a subpoena or with an order directing discovery shall be limited to a fine not to exceed one thousand dollars (\$1,000) per violation. All evidence introduced and presented in a hearing conducted under this chapter shall be deemed public information."

"\$27-17A-21\$34-13-202

- (a) If the <u>commissioner</u> board finds that one or more grounds exist for the discretionary suspension or revocation of a certificate of authority <u>or establishment license</u> issued under this <u>article chapter</u>, the <u>commissioner may board</u>, in lieu of the suspension or revocation, <u>may impose</u> a fine upon the certificate holder in an amount not to exceed one thousand dollars (\$1,000) for each nonwillful violation and in an amount not to exceed ten thousand dollars (\$10,000) for each willful violation.
- (b) The commissioner board may grant not more than 30 days from the date of the order for the payment of any fine."

 "\$27-17A-22\$34-13-203
- (a) (1) A person who knowingly receives payments for a preneed contract without having a valid certificate of authority:
- a. Commits a Class B felony, punishable as provided by

 law, as to each contract on which the payments collected equal

 or exceed, in the aggregate, two thousand five hundred dollars

 (\$2,500).
- b. Commits a Class C felony, punishable as provided by
 law, as to each contract on which the payments collected are



- between, in the aggregate, five hundred dollars (\$500) and two thousand five hundred dollars (\$2,500).
- 1711 c. Commits a Class A misdemeanor, punishable as

 1712 provided by law, as to each contract on which the payments

 1713 collected do not exceed, in the aggregate, five hundred

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dollars (\$500).

- 1715 (2) In addition to the criminal penalty imposed under
 1716 subdivision (1), upon conviction of an offense under
 1717 subdivision (1), a person may not thereafter obtain a
 1718 certificate of authority or register as a preneed sales agent.
- 1719 (b) (1) A person who willfully fails to timely deposit
 1720 the amount required to be so deposited under this chapter in a
 1721 preneed merchandise and services trust or endowment care
 1722 trust:
- a. Commits a Class B felony, punishable as provided by

 law, as to each contract on which the amount due for deposit

 in trust equals or exceeds, in the aggregate, two thousand

 five hundred dollars (\$2,500).
- b. Commits a Class C felony, punishable as provided by
 law, as to each contract on which the amount due for deposit
 in trust is less than, in the aggregate, two thousand five
 hundred dollars (\$2,500).
- 1731 (2) In addition to the criminal penalty imposed under
 1732 subdivision (1), upon conviction of an offense under
 1733 subdivision (1), the certificate of authority or preneed sales
 1734 agent registration held by the person shall be automatically
 1735 revoked and the person may not thereafter obtain a certificate
 1736 of authority or register as a preneed sales agent.



- 1737 (c) (1) A person who knowingly withdraws funds or assets 1738 from a preneed merchandise and services trust or endowment 1739 care trust in a manner or under circumstances not authorized 1740 by this chapter or rule of the board:
- 1741 a. Commits a Class B felony, punishable as provided by 1742 law, if the aggregate amount withdrawn in any single 1743 transaction or series of related transactions equals or 1744 exceeds two thousand five hundred dollars (\$2,500).
- 1745 b. Commits a Class C felony, punishable as provided by 1746 law, if the aggregate amount withdrawn in any single 1747 transaction or series of related transactions is less than two thousand five hundred dollars (\$2,500). 1748

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- (2) In addition to the criminal penalty imposed under subdivision (1), upon conviction of an offense under subdivision (1), the certificate of authority or preneed sales agent registration held by the person shall be automatically 1753 revoked and the person may not thereafter obtain a certificate of authority or register as a preneed sales agent.
- 1755 (d) A person commits a Class C felony, punishable as 1756 provided by law, if any of the following occur:
- 1757 (1) The person knowingly delivers to the commissioner 1758 board any official form, report, record, data, or other 1759 document required by the commissioner board containing a false 1760 statement or false information concerning a matter material to the commissioner board in the exercise of his or her its 1761 1762 authority to administer and enforce this chapter.
- (2) Incident to, or during the course of, an 1763 1764 examination audit, inspection, investigation, or other inquiry



- 1765 authorized by this chapter, the person knowingly makes 1766 available to a representative of the commissioner board any 1767 official form, report, record, data, or other document 1768 required by the commissioner board containing a false 1769 statement or false information concerning a matter material to 1770 the purpose of the examination audit, inspection, 1771 investigation, or inquiry.
- (3) With respect to the business records of a person engaging in, or who has at any time engaged in, the sale of a preneed contract, a person, with a purpose to use deception as defined in subdivision (1) of Section 13A-8-1, makes false entries in such the records or alters, erases, obliterates, 1777 deletes, or removes a correct entry in such the records, fails to make a correct entry in such the records, or prevents the 1778 making of a correct entry, or causes the omission of a correct entry in such the records.
 - (e) Except as otherwise provided in this section chapter, the willful violation of this chapter is a Class A misdemeanor, punishable as provided by law.
- 1784 (f) The duties and authority of the insurance fraud 1785 unit created under Section 27-12A-40, including the powers of 1786 the unit's investigators, shall extend to investigations into 1787 violations of this section."
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The commissioner board, the Attorney General, or any person may bring a civil action against a person or company violating this chapter or rule of the board in Montgomery County or the appropriate court of the county in which the



alleged violator resides or has his or her or its principal
place of business or in the county wherein the alleged
violation occurred. Upon adverse adjudication, the defendant
shall be liable for actual damages caused by the violation.
The court, as provided by common law, may award punitive
damages and may provide equitable relief as it deems proper or
necessary, including enjoining the defendant from further

violation of this chapter or rule of the board."

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The provisions of this chapter are cumulative to rights under the general civil and common law, and no action of the commissioner board may abrogate the rights to damages or other relief in any court."

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- 1807 (a) All fees collected by the <u>commissioner</u> board

 1808 pursuant to this chapter shall be deposited into the <u>State</u>

 1809 <u>Treasury to the credit of the Insurance Department Alabama</u>

 1810 State Funeral Service Fund.
- 1811 (b) All fines collected by the <u>commissioner board</u>

 1812 pursuant to this chapter shall be deposited into the <u>State</u>

 1813 <u>Treasury to the credit of the State General Alabama State</u>

 1814 <u>Funeral Service Fund.</u>
- 1815 (c) The <u>commissioner</u> board may use funds available from
 1816 any source including, but not limited to, grants,
 1817 appropriations, and gifts, for any purpose in the enforcement
 1818 of this chapter."
- Section 6. The following heading is added to Division 3, commencing with Section 34-13-230, of Article 5, Chapter



- 1821 13, Title 34, Code of Alabama 1975:
- 1822 "Division 3. Funeral Merchandise and Services Trust
- 1823 Fund."
- 1824 Section 7. Sections 27-17A-30, 27-17A-31, 27-17A-32,
- 27-17A-33, and 27-17A-34 of the Code of Alabama 1975, are
- 1826 amended and renumbered as Division 3 of Article 5 of Chapter
- 1827 13 of Title 34, Code of Alabama 1975, to read as follows:
- 1828 "\$27-17A-30\$34-13-230
- To comply with the trust requirement of subsection (a)
- 1830 of Section $\frac{27-17\Lambda-13}{34-13-194}$, all certificate holders
- 1831 providing preneed contracts for funeral services or funeral
- 1832 merchandise shall be subject to this article chapter."
- 1833 "\$27-17\\\-31\$34-13-231
- 1834 (a) Any person who is paid, collects, or receives funds
- 1835 under a preneed contract for funeral services or funeral
- 1836 merchandise to be funded by trust shall deposit in trust an
- 1837 amount at least equal to the sum of 75 percent of the amount
- 1838 collected on the purchase price for all funeral services and
- 1839 funeral merchandise sold, transportation, and facilities
- 1840 rented other than outer burial containers, 60 percent of the
- 1841 amount collected on the purchase price for outer burial
- 1842 containers, 110 percent of the wholesale cost of memorials
- 1843 from the amount collected on the purchase price of memorials,
- and 100 percent of the amount collected on the purchase price
- 1845 for all cash advance items sold.
- 1846 (b) All deposits shall be made within 30 days after the
- 1847 end of the calendar month in which the preneed contract is
- 1848 paid in full, unless, prior to that time, all liabilities of



the seller under the preneed contract to deliver the specific funeral merchandise or funeral services, or both, or the specific cash advances, identified by the preneed provider as properly allocated to the payment, have been satisfied, or the preneed contract is validly cancelled.

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- (c) The trustee shall take title to the property conveyed to the trust for the purpose of investing, protecting, and conserving it for the certificate holder; collecting income; and distributing the principal and income as prescribed in this article chapter.
- (d) The certificate holder is prohibited from sharing in the discharge of these responsibilities, except that the certificate holder may appoint an adviser to the trustee or elect tax free investments. Nothing in this chapter shall prohibit a trustee from electing the qualified funeral trust option under the Internal Revenue Code.
 - (e) The trust agreement shall be submitted to the commissioner board for approval and filing.
- (f) The funds shall be held in trust, both as to principal and income earned thereon, and shall remain intact, except that the cost of the operation of the trust or trust account authorized by this section may be deducted from the income earned thereon.
- 1872 (g) The contract purchaser shall have no interest
 1873 whatsoever in, or power whatsoever over, funds deposited in
 1874 trust pursuant to this section.
- 1875 (h) In no event may—such_the funds be loaned to a

 1876 certificate holder, an affiliate of a certificate holder, or

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any person directly or indirectly engaged in the burial, funeral home, or cemetery business. Furthermore, the certificate holder's interest in the trust shall not be pledged as collateral for any loans, debts, or liabilities of the certificate holder and shall not be transferred to any person without the prior written approval from the commissioner board and the trustee. Even though the certificate holder shall be deemed and treated as the settlor and beneficiary of the trust for all purposes, all of the trust funds are exempt from all claims of creditors of the certificate holder except as to the claims of the contract purchaser, his or her representative, or the commissioner board.

(i) For all preneed contracts written or entered into on or after January 1, 2015, all required deposits in trust shall commence not later than 30 days after the end of the calendar month in which the sum of the monies collected on the preneed contract exceeds the amount that is not required to be deposited in trust as determined under subsection (a) unless, prior to that time, all liabilities of the preneed seller under the preneed contract have been satisfied, or the preneed contract is validly cancelled. Further required deposits on the contract shall thereafter be made not later than 30 days after the end of the calendar month in which each contract payment is collected by the seller."

"\$27-17A-32\$34-13-232

(a) If amounts paid by the purchaser under a preneed contract for funeral merchandise have previously been

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deposited in trust, the seller may withdraw the principal amount and trust appreciation attributable to the delivered item at such time as the funeral merchandise is delivered or installed or, if comprised of materials designed to withstand prolonged, protected storage without deterioration, the merchandise is placed in storage with a responsible third party bonded and insured for the wholesale value thereof and evidenced by a receipt specifically identifying the item, the specific preneed contract, the location of the item, and the identity and address of the bonding and insuring parties. For purposes of this subsection only, caskets and alternative containers may not be held in storage by the seller or a third party storage facility prior to the death of the funeral beneficiary.

(b) The trustee shall make regular valuations of the assets it holds in trust and provide a report of the valuations to the certificate holder at least quarterly. At all times, the certificate holder shall be able to determine the amount held in trust attributable to each contract holder. For all contracts effective on or after January 1, 2015, the determination shall be based upon the fair market value of the trust at the time and the proportionate share of the fair market value attributable to each contract holder. For all contracts in effect before January 1, 2015, the valuation of each contract may be calculated using any valuation method that had been previously approved by the commissioner or the department Commissioner or the Department of Insurance before January 1, 2015. Any person who withdraws appreciation in the

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value of trust, other than the pro rata portion of such the appreciation which may be withdrawn upon the death of a contract's funeral beneficiary or upon cancellation of a preneed contract, shall be required to make additional deposits from his or her own funds to restore the aggregate value of assets to the value of funds deposited in trust, but excluding from the funds deposited those funds paid out upon preneed contracts which the person has fully performed or which have been otherwise withdrawn, as provided in this article chapter. The certificate holder shall be liable to third parties to the extent that income from the trust is not sufficient to pay the expenses of the trust.

- (c) The trustee of the trust established pursuant to this article chapter shall have all of the following powers:
- (1) Make investments and exercise necessary investment powers, provided that the <u>commissioner</u> board may by order require the trustee to liquidate or dispose of any investment within 30 days after the order.
 - (2) Commingle the property of the trust with the property of any other preneed funeral, preneed cemetery, or endowment care trust established pursuant to this article chapter and make corresponding allocations and divisions of assets, liabilities, income, and expenses.
- (d) Notwithstanding the provisions of Section 19-3-125, the trustee—may, subject to compliance with the requirements set forth below, may invest any portion or all of the funds received under preneed contracts and deposited in trust in life insurance contracts or annuities issued on the lives of



- 1961 preneed contract purchasers or preneed contract beneficiaries,
- 1962 hereinafter, the insured or annuitant, without any obligation
- 1963 to cover at a minimum the retail amount of the preneed
- 1964 contract at the time of purchase of the life insurance
- 1965 contracts or annuities as set forth in Section $\frac{27-17\Lambda-3}{2}$
- 1966 34-13-171.
- 1967 (1) Trust funds shall not be invested by the trustee in
- 1968 life insurance contracts or annuities unless the following
- 1969 requirements are met:
- 1970 a. The company issuing the life insurance contracts or
- 1971 annuities is licensed by the Department of Insurance and the
- 1972 insurance producer or annuity seller is properly licensed
- 1973 within its domiciliary jurisdiction.
- b. Prior to the investment, the insured or annuitant
- 1975 consents, in writing, to the investment in life insurance
- 1976 contracts or annuities.
- 1977 c. For life insurance contracts or annuities issued
- 1978 prior to May 6, 2008, and currently in force, such contracts
- 1979 shall be construed to have been an authorized investment by
- 1980 the trustee under this chapter if the insured or annuitant is
- 1981 notified in writing of the existence of any such contract and
- 1982 provided with a copy of the contract.
- 1983 (2) Upon request, the insured or annuitant shall be
- 1984 provided with a copy of any life insurance contract or annuity
- 1985 issued to a preened trustee at no expense to the insured or
- 1986 annuitant.
- 1987 (3) Any life insurance contract or annuity issued in
- 1988 accordance with this subsection and otherwise in compliance

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- therewith shall be valid and in full force according to the terms and conditions thereof.
- 1991 (4) A trustee that invests all or any portion of the
 1992 funds received under preneed contracts and deposited in trust
 1993 in life insurance contracts or annuities issued by one company
 1994 licensed by the department State Department of Insurance shall
 1995 be considered to satisfy the standards and requirements of
 1996 Section 19-3-120.2 and Chapter 3B of Title 19.
 - (5) It is the intention of the Legislature that this subsection shall be retroactive and shall apply to all life insurance contracts or annuities issued prior to May 6, 2008."

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- 2001 (a) A purchaser, by providing written notice to the 2002 certificate holder, may cancel a preneed contract within 30 2003 days of the date that the contract was executed provided that the funeral merchandise and funeral services have not yet been 2004 2005 used. Upon providing the notice, the purchaser shall be 2006 entitled to a complete refund of the amount paid, except for 2007 the amount allocable to any funeral merchandise or funeral 2008 services that have been used, and shall be released from all 2009 obligations under the contract. This subsection shall apply to 2010 all items that are purchased as part of a preneed contract.
- 2011 (b) After 30 days from the date the preneed contract
 2012 was executed, a purchaser, by providing written notice to the
 2013 certificate holder, may cancel the funeral services, funeral
 2014 merchandise, facilities, and cash advance items portions of a
 2015 preneed contract at any time, and shall be entitled to the
 2016 refund defined in the preneed contract allocable to those



items. Any accumulated earnings allocable to the preneed contract shall be paid to the certificate holder upon the cancellation.

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- (c) Upon breach of contract or failure of the certificate holder to provide funeral merchandise or services under a preneed contract, the contract purchaser shall be entitled to a refund of 100 percent of all money paid on the contract. The refund shall be made within 30 days after receipt by the certificate holder of the contract purchaser's written request for refund.
- 2027 (d) If a purchaser is 90 days past due in making payments on a preneed contract, the contract shall be 2028 2029 considered to be in default, and the certificate holder shall 2030 be entitled to cancel the contract and withdraw all funds in 2031 trust. Upon making the withdrawal, the certificate holder 2032 shall refund to the purchaser the amount defined in the 2033 preneed contract in the event of default of the purchaser, 2034 provided that the certificate holder has provided the 2035 purchaser with 30 days' written notice of its intention to 2036 exercise any of its rights under this provision.
- 2037 (e) All preneed contracts are cancelable and revocable
 2038 as provided in this section during the lifetime of the
 2039 purchaser, provided that a preneed contract does not restrict
 2040 any contract purchaser who is a qualified applicant for, or a
 2041 recipient of, supplemental security income, temporary cash
 2042 assistance, or Medicaid from making his or her contract
 2043 irrevocable.
 - (f) In the event that the preneed contract is made

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- 2045 irrevocable pursuant to subsection (e), the purchaser or the 2046 authorizing agent shall have the right to appoint a provider 2047 other than the seller of the preneed contract. In the event 2048 that a provider is appointed pursuant to this subsection, the 2049 seller shall transfer to the appointed provider the amount 2050 paid by the purchaser to the seller and those amounts deposited into trust, less a reasonable transfer fee 2051 2052 determined by the seller board. In the event the preneed 2053 contract was funded by an insurance or annuity policy, the 2054 seller shall cancel and relinquish any assignment of benefits 2055 or beneficiary status under the policy or annuity contract, and deliver the policy, if in the custody of the preneed 2056 2057 seller, to the policy owner or his or her legal representative, and the seller may collect a reasonable 2058 2059 transfer fee as determined by rule of the board. No transfer 2060 hereunder shall occur without the acceptance of the appointed 2061 provider.
 - (g) All refunds required to be made under this section to a purchaser who has canceled a contract must be made within 30 days after the date the written notice of cancellation is received by the certificate holder."

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2067 (a) Disbursement of funds discharging any preneed
2068 contract for funeral services or funeral merchandise fulfilled
2069 after May 1, 2002, shall be made by the trustee to the
2070 certificate holder upon receipt by the trustee of a
2071 certification of the certificate holder that the preneed
2072 contract has been performed in whole or in part or the preneed

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2073 contract has been cancelled. Before the trustee may disburse 2074 any trust funds, the certificate holder shall provide to the 2075 trustee a death certificate or other valid proof of death, a 2076 letter from the preneed contract holder cancelling the preneed 2077 contract or valid proof the contract has been cancelled in 2078 accordance with Section $\frac{27-17A-33}{4}$ 34-13-233, or valid proof 2079 the merchandise has been delivered and installed, and services 2080 have been performed. Any trustee accepting preneed contract 2081 proceeds under this article chapter may rely upon the 2082 certification of the certificate holder accompanied by the 2083 required proof, and shall not be liable to anyone for such reliance. If the contract is only partially performed, the 2084 2085 disbursement shall only cover that portion of the contract 2086 performed. In the event of any contract default by the 2087 contract purchaser, or in the event that the funeral 2088 merchandise or funeral service contracted for is not provided, 2089 the trustee shall return, within 30 days after its receipt of 2090 a written request therefor, 100 percent of the funds deposited 2091 into the trust on the contract and the income and accretion 2092 thereon to the certificate holder or to its assigns, subject 2093 to Section $\frac{27-17\lambda-33}{34-13-233}$.

(b) For all contracts effective on or after January 1, 2015, the amount that may be withdrawn from the trust upon fulfillment or cancellation of any particular preneed contract may not exceed the amount attributable to that preneed contract in proportion to the total amount held in trust for all preneed contracts as of the date of withdrawal. For all contracts in effect before January 1, 2015, the valuation of

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- 2101 each contract and the amount that may be withdrawn from the
- 2102 trust may be calculated using any valuation method that had
- 2103 been approved by the commissioner or the department
- 2104 Commissioner or the Department of Insurance before January 1,
- 2105 2015."
- 2106 Section 8. The following heading is added to Division
- 2107 4, commencing with Section 34-13-260, of Article 5, Chapter
- 2108 13, Title 34, Code of Alabama 1975:
- 2109 "Division 4. Cemetery Merchandise and Services Trust
- 2110 Fund."
- 2111 Section 9. Sections 27-17A-40, 27-17A-41, 27-17A-42,
- 2112 27-17A-43, 27-17A-44, 27-17A-45, 27-17A-46, 27-17A-47,
- 2113 27-17A-48, 27-17A-49, 27-17A-50, 27-17A-51, 27-17A-52,
- 2114 27-17A-53, 27-17A-54, 27-17A-55, 27-17A-56, and 27-17A-57 of
- 2115 the Code of Alabama 1975, are amended and renumbered as
- 2116 Division 4 of Article 5 of Chapter 13 of Title 34, Code of
- 2117 Alabama 1975, to read as follows:
- 2118 "\$27-17\Lambda-40\$34-13-260
- 2119 To comply with the trust requirement of subsection (a)
- 2120 of Section $\frac{27-17A-13}{34-13-194}$, all certificate holders who
- 2121 are cemetery authorities providing preneed contracts for
- 2122 cemetery services or cemetery merchandise shall be subject to
- 2123 this article chapter."
- 2124 "\$27-17A-41\$34-13-261
- 2125 (a) Any person who receives or collects any funds on
- 2126 account of a preneed contract in this state for cemetery
- 2127 services or cemetery merchandise, or both, entered into after
- 2128 May 1, 2002, shall have the obligation to pay over and



2129 contribute into a trust fund as hereinafter described, those 2130 amounts or proportions of the funds as hereinafter provided.

- (b) Whether or not the preneed contract provides for cemetery merchandise or cemetery services, or any combination thereof, the trust fund shall be referred to in this section as the Cemetery Merchandise and Services Trust Fund.
- 2135 (c) The trustee of the Cemetery Merchandise and
 2136 Services Trust Fund shall be qualified as such within the
 2137 definition of the trustee.
- 2138 (d) The trustee shall take title to the property
 2139 conveyed to the Cemetery Merchandise and Services Trust Fund
 2140 subject to this section.
- (e) The contract purchaser shall have no interest
 whatsoever in, or power whatsoever over, the funds deposited
 in the Cemetery Merchandise and Services Trust Fund.
- 2144 (f) The party contracting to deliver the cemetery
 2145 merchandise or cemetery services or cash advances, whether or
 2146 not a preneed provider, shall be referred to in this section
 2147 as the "seller."
- 2148 (g) The seller shall be the beneficiary of the Cemetery
 2149 Merchandise and Services Trust Fund."

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- 2151 (a) The obligation of the seller under a preneed
 2152 contract shall be to make contributions into the Cemetery
 2153 Merchandise and Services Trust Fund in accordance with the
 2154 following formulae:
- 2155 (1) With respect to all cemetery merchandise, 110 2156 percent of wholesale cost.



- 2157 (2) With respect to outer burial containers, 60 percent 2158 of the purchase price specified in the preneed contract.
- 2159 (3) With respect to cemetery services, 60 percent of 2160 the purchase price specified in the preneed contract.
- 2161 (4) With respect to all cash advance items sold, 100
 2162 percent of the purchase price specified for the same in the
 2163 preneed contract.
- 2164 (5) With respect to caskets, 75 percent of the purchase 2165 price.
- 2166 (b) All contributions shall be made within 30 days 2167 after the end of the calendar month in which the preneed contract is paid in full, unless, prior to that time, all 2168 2169 liabilities of the seller under the preneed contract to 2170 deliver the specific cemetery merchandise or cemetery 2171 services, or both, or the specific cash advances, identified 2172 by the preneed provider as properly allocated to the payment, 2173 have been satisfied, or the preneed contract is validly 2174 cancelled.
- 2175 (c) For all preneed contracts entered into on or after 2176 January 1, 2015, all contributions shall be made not later 2177 than 30 days after the end of the calendar month in which the 2178 sum of the monies collected on the preneed contract exceeds 2179 the amount that is not required to be contributed as 2180 determined under subsection (a), unless, prior to that time, all liabilities of the seller under the preneed contract have 2181 2182 been satisfied, or the preneed contract is validly cancelled. Further required trust contributions on the contract shall 2183 2184 thereafter be made not later than 30 days after the end of the

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- calendar month in which each contract payment is collected by the seller.
- 2187 (d) The trustee shall invest and reinvest the Cemetery
 2188 Merchandise and Services Trust Fund.
- 2189 (e) The trustee shall make regular evaluations of the 2190 fair market value of assets held in and liabilities, if any, of the Cemetery Merchandise and Services Trust Fund and 2191 2192 provide a report of the evaluations to the seller at least 2193 quarterly. Upon receipt of each quarterly report, the seller 2194 may submit to the trustee a written and detailed analysis 2195 concerning the balance of funds in the Cemetery Merchandise 2196 and Services Trust Fund, certified under oath as being true 2197 and correct upon information and belief by a responsible officer of the seller. 2198
- 2199 (f) While the obligation of the seller to make 2200 contributions to the Cemetery Merchandise and Services Trust 2201 Fund is set forth in this section, the obligation of the 2202 seller at the time of making certain withdrawals from the 2203 Cemetery Merchandise and Services Trust Fund as herein 2204 provided for shall be calculated with respect to the current 2205 wholesale cost of cemetery merchandise and current retail 2206 price of cemetery services and cash advances at the time of 2207 withdrawal. If the fair market value as reported by the trustee exceeds 110 percent of the total of the following, the 2208 2209 seller shall be entitled to withdraw and retain from the 2210 merchandise trust fund, the excess funds therein: 110 percent of the current wholesale cost of the liability to deliver all 2211 2212 cemetery merchandise, 60 percent of the current retail price



2213 for all cemetery services, 60 percent of the current retail price of outer burial containers, 75 percent of the current 2214 2215 retail price of caskets, and 100 percent of the current retail 2216 price of all cash advances, for the total of all preneed 2217 contracts for which the purchasers have paid in full, all 2218 calculated as of the time of withdrawal; and concerning the 2219 total of all preneed contracts for which the purchasers have 2220 not paid in full, 25 percent of the total of the following: 2221 110 percent of the current wholesale cost of the liability to 2222 deliver all cemetery merchandise, 60 percent of the current 2223 retail price for all cemetery services, and 100 percent of the current retail price of all cash advances, all calculated as 2224 2225 of the time of withdrawal.

2226 (g) At least annually the seller shall make the 2227 aforesaid analysis and certification and provide the same to the trustee. If the certification discloses that the fair 2228 2229 market value of the Cemetery Merchandise and Services Trust 2230 Fund is less than 100 percent of the aggregate calculated 2231 amount the seller shall from its own funds contribute to the 2232 Cemetery Merchandise and Services Trust Fund within the 12 2233 months succeeding the annual computation the amount necessary 2234 to restore the trust fund to an amount equal to not less than 2235 100 percent of the aggregate amount so calculated."

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(a) Upon cancellation of a preneed contract by mutual agreement between the seller and purchaser, or upon unilateral cancellation of a preneed contract by the seller by reason of default on the part of the purchaser, or other valid

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cancellation by reason of transfers to another seller or otherwise, the seller may, upon submission of a certification under oath by a responsible officer of the seller to the trustee, may withdraw from the Cemetery Merchandise and Services Trust Fund and retain an amount equal to the amount of all funds contributed to the trust fund with respect to the preneed contract. Any trustee accepting preneed contract proceeds under this article chapter may rely on the seller's certification under oath as required herein to be made, and shall not be liable to anyone for such reliance.

- 2251 (b) At such time as the seller undertakes to perform 2252 its obligations under a preneed contract by delivery or 2253 installation, or both, of cemetery merchandise and the 2254 provision of cemetery services and disbursement on account of 2255 cash advances, or otherwise, upon certification to the trustee under oath by a responsible officer of the seller that the 2256 2257 obligations of the seller under the contract have been 2258 completely fulfilled, the seller may withdraw from the 2259 Cemetery Merchandise and Services Trust Fund and retain an 2260 amount equal to the current wholesale cost to the fund with 2261 respect to the preneed contract.
- 2262 (c) At such time as the seller has fulfilled all of its
 2263 obligations under all preneed contracts with respect to which
 2264 funds have been contributed to the trust fund, and
 2265 certification under oath to the trustee by a responsible
 2266 officer of the seller of those facts, the seller may withdraw
 2267 from the trust fund and retain all of the remaining assets
 2268 thereof."





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If the amounts paid by the purchaser under a preneed contract for cemetery merchandise have previously been deposited in trust, the seller may withdraw the principal amount there, at such time as the cemetery merchandise is delivered or installed or, if comprised of materials designed to withstand prolonged, protected storage without deterioration, the merchandise is placed in storage with a responsible third party bonded and insured for the wholesale value thereof and evidenced by a receipt specifically identifying the item, the specific preneed contract, the location of the item, and the identity and address of the bonding and insuring parties. For purposes of this section only, caskets and alternative containers may not be held in storage by the seller or a third party storage facility prior to the death of the funeral beneficiary."

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An endowment care fund and all payments or contributions to it are expressly permitted as and for charitable and eleemosynary purposes. No payment, gift, grant, bequest, or other contribution for endowment care is invalid by reason of any indefiniteness or uncertainty of the persons designated as beneficiaries in the instruments creating the fund, nor is the fund or any contributions to it invalid as violating any law against perpetuities, or the suspension of the power of alienation of title to property."

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Any cemetery now existing or hereafter established,

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excluding those operated by governmental agencies or religious institutions, shall be may be qualified as an endowment care cemetery, except those cemeteries which do not charge fees or sell plots, interment rights, or any related cemetery."

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- (a) Every cemetery authority operating an endowment care cemetery shall establish an endowment care fund which shall be placed with and held by a bank, trust company, savings and loan association, or other financial institution authorized to provide trust services under Title 5, as amended, or under the applicable laws of the United States or any other state, or a board of trustees, consisting of at least three members, who shall reside in the State of Alabama, one of whom is engaged in outside cemetery management, and each of whom shall be bonded to honestly perform the duties of trustee under a formal trust agreement.
- 2313 (b) Except as specifically provided in this subsection, 2314 commencing on July 1, 2014, a person serving on a board of trustees or cemetery authority may not also serve as a trustee 2315 2316 of an endowment care fund for the cemetery authority. A board 2317 of trustees in existence on July 1, 2014, may continue to 2318 serve as the trustee of an endowment care fund if the board of 2319 trustees otherwise complies with this subsection. Unless 2320 exempted by the commissioner board pursuant to this 2321 subsection, on or before January 1, 2015, each member of a 2322 board of trustees in existence on July 1, 2014, shall furnish the bond required by subsection (a) in the greater of one 2323 2324 hundred thousand dollars (\$100,000) or the amount in each

2325 endowment care fund for which the board of trustees acts as 2326 trustee as of December 31, 2014. Thereafter, the amount of the 2327 bonds shall be increased on January 1 of each succeeding year 2328 to equal the amount in each endowment care fund as of the 2329 immediately preceding December 31. The commissioner board 2330 shall exempt a board of trustees from the bond requirement if 2331 the board of trustees provides to the commissioner board an 2332 annual audit report that satisfies all of the following 2333 criteria:

(1) The report is prepared by a certified public accountant authorized to practice in Alabama.

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- 2336 (2) The report evidences that the review made the
 2337 subject of the report by the accountant encompasses each
 2338 endowment care fund for which the board of trustees acts as
 2339 trustee.
- 2340 (3) The report notes relating to the endowment care
 2341 fund or funds are in a form that is reasonably acceptable to
 2342 the commissioner board.
- 2343 (4) The report does not evidence any material violation 2344 of or noncompliance with this chapter relating to an endowment 2345 care fund.
- 2346 (c) The corporate trustee or board of trustees shall be
 2347 referred to as a qualified trustee. Unless otherwise specified
 2348 in this article chapter or in the terms of the trust
 2349 instrument, the trustee of any trust established under or
 2350 pursuant to this article chapter shall have all powers granted
 2351 to trustees under Article 14 of Chapter 3 of Title 19. The
 2352 incorporation herein of such powers shall not be deemed to

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- imply any duties of trustees of trusts established under or pursuant to this <u>article</u> chapter not expressly delineated in this <u>article</u> chapter.
 - (d) The cemetery authority may employ a person to advise the trustee in the management of the fund.
 - (e) The cemetery authority may enter into a contract with the qualified trustee for the management and investment of the endowment care fund, which contract may provide for the payment of income from the fund of reasonable fees or commissions to the trustee, and its reasonable expenses for administering the trust.
 - (f) As often as he or she the board may deem necessary, the commissioner board may examine audit the records or facilities, or both, of any cemetery authority operating an endowment care cemetery."

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- (a) Each cemetery authority shall <u>comply with this</u>
 <u>chapter and maintain at each place of business a list of the names and addresses of its owners and directors, which shall be available to the public.</u>
- 2373 (b) Each cemetery authority shall maintain a record of 2374 all property interment space owners by name and last known 2375 address with a description of merchandise and location of burial lots, crypts, or niches and the records shall be on a 2376 2377 form or in a format prescribed by the board and shall detail 2378 all information required by the board. A plat map shall be maintained for each cemetery location at the cemetery business 2379 2380 office. A book or file shall be kept as to the date, location

by lot, and space number of each person interred or entombed in the cemetery. A written copy of the cemetery rules and regulations shall be maintained at each location and made available to the public upon request.—"

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- 2386 (a) From the sale price of each plot, crypt, or niche 2387 sold by the cemetery authority, of an endowment care cemetery, 2388 it shall pay an amount, not less than as determined in 2389 accordance with the following schedule, to the trustee of the 2390 endowment care fund, which payment shall be paid over to the 2391 trustee not more than four months after the close of the month in which the total or final payment on the sale has been 2392 2393 received:
- 2394 (1) Fifteen percent of the sale price of each grave or 2395 lawn crypt space.
- 2396 (2) Five percent of the sale price of each mausoleum 2397 crypt or niche.
- 2398 (3) The amount received for special care funds, gifts,
 2399 grants, contribution devises, or bequests made with respect to
 2400 the separate or special care of a particular lot, grave,
 2401 crypt, niche, mausoleum, monument, or marker or that of a
 2402 particular family, as distinguished from the general endowed
 2403 care of a cemetery or of a garden.
- (b) In addition to subsection (a), a cemetery authority
 may receive, and transfer to the trustee, as a part of or
 incident to the endowment care fund, any property, real,
 personal, or mixed, bequeathed, devised, given, or otherwise
 contributed to it for endowment care purposes. Any contractual



2409 endowment care deposits shall fall under this article chapter.

- 2410 (c) Any cemetery authority which is organized and
 2411 engaged in business prior to May 1, 2002, shall qualify as an
 2412 endowment care cemetery if the following occur:
- 2413 (1) Not already placed, it shall within 90 days of May 2414 1, 2002, have placed the entire principal of any endowment 2415 care fund in its possession, custody, or control, into the 2416 hands of a qualified trustee designated by it, to be 2417 administered as set forth in this article chapter; and principal of its endowment care fund, or the aggregate 2418 2419 principal of its endowment care funds, if more than one, shall have a fair market value on either May 1, 2002, or on the date 2420 2421 of transfer to the trustee of not less than twenty-five 2422 thousand dollars (\$25,000); or it shall substitute 25 percent 2423 for each percentage of each sale for the next five years or five thousand dollars (\$5,000) per year, whichever is greater, 2424 2425 until the balance of twenty-five thousand dollars (\$25,000) is 2426 reached. In such case, the entire amount of twenty-five 2427 thousand dollars (\$25,000) shall be paid into the fund before 2428 the end of the fifth year, and no interest may be removed from 2429 the fund until the twenty-five thousand dollars (\$25,000) 2430 minimum has been reached.
- 2431 (2) It shall at all times after May 1, 2002, comply
 2432 with the minimum requirements for payments to the trustee for
 2433 endowment care.
- 2434 (d) Any cemetery authority organizing a cemetery after
 2435 May 1, 2002, whether it be by incorporation, association,
 2436 individually, or by any other means, or having its first

- burial after May 1, 2002, before disposing of any burial lot or right or making any sale thereof or making its first burial, or both, shall cause to be deposited with a qualified trustee, in cash, the sum of twenty-five thousand dollars (\$25,000) in the endowment care fund.
- 2442 (e) When a cemetery authority has placed with a 2443 trustee, pursuant to this article chapter, a sum of money in 2444 excess of the aggregate which would be required only under 2445 subsection (a), the cemetery authority shall not be required 2446 under this article chapter to make further payments to the 2447 trustee until such time thereafter as, taking into account all sales of plots, crypts, and niches in the cemetery property 2448 2449 since the first of the sales, the aggregate of payments to the 2450 trustee if made in accordance with subsection (a) would equal 2451 the applicable minimum amount paid to the trustee under 2452 subdivision (1) of subsection (c), or subsection (d) of this 2453 section.
- 2454 (f) Any deposit previously made, or represented to be
 2455 made to an existing endowment care fund which exceeds 10
 2456 percent of the gross selling price of all plots, crypts, and
 2457 niches sold since representation of endowment care shall be
 2458 made a permanent part of the endowment care fund and
 2459 transferred to the qualified trustee under this article
 2460 chapter."

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(a) No cemetery authority may directly or indirectly require or direct the investment, reinvestment, or retention by a qualified trustee of any part of an endowment care trust



2465 in any asset or business in which the cemetery authority or 2466 any officer, director, owner, partner, or employee of the 2467 cemetery authority has a financial interest. Nothing contained 2468 in this subsection shall prevent the trustee, subject to the 2469 provisions regarding investment and reinvestment of the trust 2470 estate as are contained in the governing instrument creating 2471 the trust, from investing, reinvesting, or retaining any asset 2472 or business in which the cemetery authority or any officer, 2473 director, owner, partner, or employee of the cemetery authority has an insubstantial or nonmaterial financial 2474 2475 interest, provided that the trustee, in the exercise of the trustee's discretion, deems the investment, reinvestment, or 2476 2477 retention to be for the best interest of the trust estate.

- (b) The net income from the endowment care fund, to the extent that the same is distributed from the fund, shall be used exclusively for covering the costs of endowment care of the cemetery.
- 2482 (c) For the purposes of this section, net income does 2483 not include realized or unrealized capital gains or losses. 2484 All realized capital gains and losses shall be recorded to 2485 corpus, which is the sum of deposits made by a cemetery 2486 authority into an endowment care fund, pursuant to Section 2487 $\frac{27-17A-49}{4}$ 34-13-269, and all realized capital gains or losses. 2488 Capital gains taxes, if any, may be paid from the corpus. 2489 Unrealized capital gains and losses, if any, shall be recorded 2490 as an adjustment to the fair market value of the endowment

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care fund."

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SUPERIOR SERVICES

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The trustee shall not be required to inquire into the propriety of the expenditures made by the cemetery authority in connection with endowment care of the cemetery, and it shall not be held responsible in any manner whatsoever for and on account of payments of the income from the endowment care fund made to the cemetery authority."

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The trustee shall, not less than annually, shall file with the cemetery authority an account which shall include a complete disclosure of all activity since the previous account and a statement detailing fund investments."

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To the extent that any endowment care trust existing on May 1, 2002, includes investments or assets, the retention of which the trustee in the free exercise of its discretion deems not in the best interest of the trust estate, the trustee shall dispose of the investments or assets as soon as practicable without undue sacrifice to the trust estate, and in any event within two years after May 1, 2002."

"\$27-17A-54\$34-13-274

An annual report of the endowment care fund shall be made to the commissioner board by each cemetery authority within 90 days of the close of each calendar year. This report shall include the qualified trustee's name or names, the bond numbers if individual trustees or the name and address of the financial institution in which the fund is maintained, and the affidavit of the cemetery authority affirming compliance with this article chapter. Prior to the sale or transfer of a

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cemetery, the cemetery authority shall report and document to the <u>commissioner</u> board that the endowment care fund is currently funded in accordance with this <u>article</u> chapter."

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A cemetery authority shall start construction of that section of a mausoleum or bank of below-ground crypts in which sales, contracts for sale, reservations for sale, or agreements for sale are being made, within five years after the date of the first sale or when 75 percent of the mausoleum or below-ground crypts have been sold and the purchase price has been received, whichever occurs first. The construction shall be completed within six years after the date of the first sale made. Extensions for completion, not to exceed one year, may be granted by the commissioner board for good cause shown. If the units have not been completely constructed at the time of need or the time specified herein, unless otherwise specified in the preneed contract, all monies paid shall be refunded upon request, plus interest earned thereon if deposited by the cemetery authority in an escrow or trust fund, and if not so deposited in an escrow or trust fund earning interest, then plus interest in an amount equal to the interest or discount which would have been earned thereon had the funds been invested in United States Treasury Bills having a 90-day maturity."

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(a) Cemetery Each cemetery shall adopt rules and regulations are adopted for the mutual protection of the cemetery owners and the owners of interment rights in the

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cemetery. All owners of interment rights and other persons within the cemetery shall be subject to these rules and regulations as they now exist and as they may be amended or altered by the cemetery. The cemetery authority has the right to shall enforce these rules and regulations. The cemetery authority expressly reserves the right and, at any time and without prior notice to any owners, to may adopt new rules and regulations or to amend, modify, or repeal any section, paragraph, or sentence of these rules and regulations.

(b) This section shall not apply to the officers, directors, shareholders, partners, employees, agents, or representatives of a cemetery authority who intentionally commit an act of vandalism or other illegal act.—"

"\$27-17A-57\$34-13-277

The <u>commissioner</u> <u>board</u> shall have the same jurisdiction over funeral establishments, funeral directors, cemetery authorities, or third party sellers who sell preneed contracts without a preneed certificate of authority as <u>he or she</u> the <u>board</u> has over those preneed sellers who possess a preneed certificate of authority."

Section 10. Beginning with the 2024 fiscal year, the Department of Insurance may transfer to the Alabama Board of Funeral Service and Cemetery Service quarterly, for deposit by the board into the Alabama Board of Funeral Service and Cemetery Service Fund, the total amount of three hundred thousand dollars (\$300,000) per fiscal year, to defray costs associated with the administration and operation of the Alabama Preneed Funeral and Cemetery Act of 2023 by the board.



2577 Unless extended by an act of the Legislature, this section 2578 shall be repealed at the end of the 2027 fiscal year. 2579 Section 11. Although this bill would have as its 2580 purpose or effect the requirement of a new or increased 2581 expenditure of local funds, the bill is excluded from further 2582 requirements and application under Section 111.05 of the 2583 Constitution of Alabama of 2022, because the bill defines a 2584 new crime or amends the definition of an existing crime. 2585 Section 12. This act shall become effective on the 2586 October 1, 2023, following its passage and approval by the 2587 Governor, or its otherwise becoming law.