- 1 HB462
- 2 145262-3
- 3 By Representatives Scott, Buskey, Newton (D), Ball, McClurkin,
- 4 Todd, Boyd, Beech, Faust, Drake, Treadaway, Bracy, Knight,
- 5 Colston, McClammy, Hall, McCampbell, Coleman-Evans, Warren,
- 6 Melton, Williams (J), Ison, Harper, Nordgren, Tuggle, Baughn,
- 7 Beckman and Farley
- 8 RFD: Financial Services
- 9 First Read: 20-MAR-13

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7 SYNOPSIS: This bill would create the "Alabama Title 8 9 10 11 12 13 14 15 16 17 18 19 20 21 2.2

Loan Act." The bill would provide legislative intent. The bill would require licensure by the State Banking Department for a person to act as a title loan lender. The bill would provide for application for licensure. The bill would require a bond and a nonrefundable application and investigation fee. The bill would provide for inactive licenses. The bill would provide for renewal and reactivation of licenses and a fee for the license. The bill would provide for disposition of certain moneys. The bill would provide for acquisition of an interest in a licensee under certain circumstance. The bill would provide for denial, suspension, or revocation of licenses. The bill would specify acts which constitute violations for which certain disciplinary actions may be taken. The bill would provide for the imposition of a fine. The bill would provide remedies for title loans made or serviced without proper licensure.

1 The bill would provide for a title loan agreement. 2 The bill would provide for reclaiming a repossessed motor vehicle under certain circumstances. The bill 3 would provide entitlement to certain excess proceeds of a sale or disposal of a motor vehicle. 5 6 The bill would provide for recordkeeping and 7 reporting and safekeeping of property. The bill would provide for title loan interest rates. The 8 bill would provide for extensions. The bill would 9 10 provide for return of principal and interest to the 11 borrower under certain circumstances. The bill 12 would provide for a holding period when there is a 13 failure to reclaim loan property. The bill would 14 provide for the disposal of pledged property. The bill would provide for disposition of excess 15 proceeds. The bill would prohibit certain acts. The 16 17 bill would provide for the right to reclaim 18 property. The bill would provide for lost title loan agreements. The bill would provide for a title 19 loan lenders lien. The bill would provide for 20 21 criminal penalties. The bill would provide for 22 subpoenas, enforcement of actions, and rules. The 23 bill would provide for investigations and 24 complaints. The bill would authorize the department 25 to promulgate rules and regulations. The bill would 26 provide for more restrictive local ordinances.

Amendment 621 of the Constitution of Alabama of 1901 prohibits a general law whose purpose or effect would be to require a new or increased expenditure of local funds from becoming effective with regard to a local governmental entity without enactment by a 2/3 vote unless: it comes within one of a number of specified exceptions; it is approved by the affected entity; or the Legislature appropriates funds, or provides a local source of revenue, to the entity for the purpose.

The purpose or effect of this bill would be to require a new or increased expenditure of local funds within the meaning of Amendment 621. However, the bill does not require approval of a local governmental entity or enactment by a 2/3 vote to become effective because it comes within one of the specified exceptions contained in Amendment 621.

## A BILL

## TO BE ENTITLED

21 AN ACT

An act relating to title loan transactions; creating the "Alabama Title Loan Act"; to provide legislative intent; to require licensure by the State Banking Department to act as a title loan lender; to provide for application for licensure; to require a bond, and a nonrefundable application and

investigation fee; to provide for inactive licenses; to provide for renewal and reactivation of licenses; to provide for a renewal fee and a reactivation fee; to provide for disposition of certain moneys; to provide for acquisition of an interest in a licensee under certain circumstances; to provide for denial, suspension, or revocation of licenses; to specify acts which would constitute violations for which certain disciplinary actions may be taken; to provide a fine; to provide remedies for title loans made or serviced without licensure; to provide for a title loan agreement; to provide requirements; to provide for reclaiming a repossessed motor vehicle under certain circumstances; to provide entitlement to certain excess proceeds of a sale or disposal of a motor vehicle; to provide for recordkeeping and reporting and safekeeping of property; to provide for title loan interest rates; to provide for extensions; to provide for return of principal and interest to the borrower under certain circumstances; to provide a holding period when there is a failure to reclaim; to provide for the disposal of pledged property; to provide for disposition of excess proceeds; prohibiting certain acts; to provide for the right to reclaim; to provide for lost title loan agreements; to provide for a title loan lenders lien; to provide for criminal penalties; to provide for subpoenas, enforcement of actions, and rules; to provide for investigations and complaints; to authorize the department to adopt rules; and to provide for more restrictive local ordinances; and in connection therewith would have as

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- its purpose or effect the requirement of a new or increased
  expenditure of local funds within the meaning of Amendment 621
  of the Constitution of Alabama of 1901.
- 4 BE IT ENACTED BY THE LEGISLATURE OF ALABAMA:

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- Section 1. This act may be cited as the "Alabama

  Title Loan Act."
  - Section 2. (a) The Legislature finds that the making of title loans vitally affects the general economy of this state and the public interest and welfare of its citizens. It is the policy of this state and the purpose of this act to:
    - (1) Ensure a sound system of making title loans through statewide licensing of title loan lenders by the Alabama State Banking Department.
      - (2) Establish licensing requirements.
  - (3) Provide for the examination and regulation of title lenders by the Alabama State Banking Department.
    - (4) Ensure financial responsibility to the public by setting a reasonable interest rate.
    - (b) It is the intent of the Legislature that title loans shall be regulated by this act, and it shall supersede other state laws affecting title loans to the extent of any conflict.
- Section 3. As used in this act, the following terms
  shall have the following meanings unless the context otherwise
  requires:
- 26 (1) BORROWER. The person to whom the property is titled.

1 (2) COMMERCIALLY REASONABLE. Has the same meaning as
2 used in Article 9, Part 5 Title 7, commencing with Section
3 7-9-501, Code of Alabama 1975. In addition, nonpublic sales or
4 disposal of personal property between a title loan lender and
5 any business affiliates of a title loan lender or a member of
6 the family of a title loan lender are presumed not to be made
7 in a commercially reasonable manner.

- (3) DEPARTMENT. The State Banking Department.
- (4) EXECUTIVE OFFICER. The president, chief executive officer, chief financial officer, chief operating officer, executive vice president, senior vice president, secretary, and treasurer.
- (5) IDENTIFICATION. A government-issued photographic identification.
- (6) INTEREST. The cost of obtaining a title loan and includes any profit or advantage of any kind whatsoever that a title loan lender may charge, contract for, collect, receive, or in any way obtain as a result of a title loan.
- (7) LICENSE. A permit issued pursuant to this act to make or service title loans at a single title loan office in accordance with this act.
- (8) LICENSEE. A person who is licensed as a title loan lender.
- (9) LOAN PROPERTY. Any motor vehicle certificate of title that is deposited with a title loan lender as a security for a title loan in the course of the title loan lender's business.

(10) MOTOR VEHICLE. An automobile, motorcycle, mobile home, truck, trailer, semitrailer, truck tractor, and semitrailer combination, or any other vehicle operated on the public highways and streets of this state, used to transport persons or property, and propelled by power other than muscular power, but excluding a vehicle which runs only upon a track and a mobile home that is the primary residence of the owner.

- (11) PERSON. One or more individuals, corporations, partnerships, or associations.
  - other business organization or entity that is not an automotive dismantler and part recycler and which is engaged in the business of purchasing, consigning, or pawning secondhand goods or entering into title loan transactions including, but not limited to, pawnbrokers, jewelers, precious metals dealers, garage sale operators, secondhand stores, and consignment shops.
  - (13) TITLE LOAN or LOAN. A loan of money secured by bailment of a certificate of title to a motor vehicle, except the loan made by all persons who regularly engage in, and whose business consists to a substantial extent of selling goods to retail buyers.
  - (14) TITLE LOAN AGREEMENT or AGREEMENT. A written agreement in which a title loan lender agrees to make a title loan to a borrower.

(15) TITLE LOAN LENDER or LENDER. Any person engaged in the business of making, offering, or brokering title loan agreements. The term does not include a bank that is regulated by the State Banking Department, the Comptroller of the Currency of the United States, the Federal Deposit Insurance Corporation, the Board of Governors of the Federal Reserve System, or any other federal or state authority and all affiliates of such bank, any state or federally chartered credit union, and any finance company subject to licensing and regulation by the State Banking Department.

- (16) TITLE LOAN OFFICE. The location at which, or premises from which, a title loan lender regularly conducts business under this act or any other location that is held out to the public as a location at which a lender makes or services title loans.
- (17) TITLED PERSONAL PROPERTY. A motor vehicle that has as evidence of ownership a state-issued certificate of title except for a mobile home that is the primary residence of the borrower.
- (18) ULTIMATE EQUITABLE OWNER. A person who, directly or indirectly, owns or controls an ownership interest in a corporation, a foreign corporation, an alien business organization, or any other form of business organization, regardless of whether the person owns or controls the ownership interest through one or more persons or one or more proxies, powers of attorney, nominees, corporations,

associations, partnerships, trusts, joint stock companies, or other entities or devices, or any combination thereof.

Section 4. (a) A person may not act as a title loan lender, or own or operate a title loan office unless the person has an active title loan lender license issued by the department under this act. A title loan lender may not own or operate more than one title loan office unless the lender obtains a separate title loan lender license for each title loan office. This includes offering or agreeing to enter a title loan agreement with a borrower, or brokering or acting as an agent for a third party in such a transaction, regardless of whether approval, acceptance, or ratification is necessary to create a legal obligation for the third party. Actions, transactions and agreements entered into with borrowers in the State of Alabama, including transactions conducted through the Internet, facsimile, telephone, kiosk, or other means.

- (b)(1) A person applying for licensure as a title loan lender shall file with the department all of the following:
- a. A written application on a form prescribed by the department.
- b. The bond required by subsection (c) of Section 5 of this act.
- c. A nonrefundable application fee of one thousand two hundred dollars (\$1,200).

- d. A nonrefundable investigation fee of two hundred dollar (\$200).
  - e. A complete set of fingerprints from each owner and officer taken by an authorized law enforcement officer.

- (2) The department shall submit the fingerprints to the Department of Public Safety for state processing and it shall forward the fingerprints to the Federal Bureau of Investigation for national processing.
- (c) If the department determines that an application should be approved, the department shall issue a license for a period not to exceed one year.
- (d) A license shall be renewed annually by filing a renewal form and a nonrefundable renewal fee of one thousand two hundred dollars (\$1,200). A license that is not renewed by the end of the annual period shall automatically revert to inactive status. An inactive license may be reactivated within six months after becoming inactive by filing a reactivation form, payment of the nonrefundable one thousand two hundred dollars (\$1,200) renewal fee, and payment of a nonrefundable reactivation fee of six hundred dollars (\$600). A license that is not reactivated within six months after becoming inactive shall not be reactivated and automatically expires. The department shall establish by rule the procedures for renewal and reactivation of a license and adopt a renewal form and a reactivation form.
- (e) Each license shall be conspicuously displayed at the title loan office. When a licensee wishes to move a title

- loan office to another location, the licensee shall provide prior written notice to the department.
- 3 (f) A license issued pursuant to this act is not 4 transferable or assignable.

- (g) Each licensee shall designate and maintain in this state a registered agent for service of process.
- (h) Whenever a person or a group of persons, directly or indirectly or acting by or through one or more persons, proposes to purchase or acquire a 50 percent or more interest in a licensee, the person or group shall submit an initial application for licensure pursuant to this act prior to the purchase or acquisition.
- (i) All moneys collected by the department pursuant to this act, shall be used by the department to regulate all entities covered by this act.
- Section 5. (a) A verified application for licensure pursuant to this act, in a form prescribed by this act, shall contain all of the following:
- (1) The name, and the residence and business addresses of the applicant. If the applicant is other than a natural person, the application shall contain the name and the residence and business address of each ultimate equitable owner of 10 percent or more of the entity and each director, general partner, and executive officer of the entity.
- (2) A statement whether any individual identified in subdivision (1) has, within the last 10 years, pleaded guilty to, or has been convicted of a felony, regardless of whether

- adjudication was withheld or be acting as beneficial owner for someone who has been convicted of a felony in the last 10 years.
  - (3) Identify the county and municipality with the street and number or location where the business is to be conducted.

- (4) Contain additional information as the department determines by rule to be necessary to ensure compliance with this act.
- (b) Notwithstanding subsection (a), the application need not state the full name and address of each officer, director, and shareholder if the applicant is owned directly or beneficially by a person who as an issuer has a class of securities registered pursuant to Section 12 of the Securities Exchange Act of 1934 or, pursuant to Section 13 or Section 15 of that act, is an issuer of securities that is required to file reports with the Securities and Exchange Commission, if the person files with the department any information, documents, and reports required by this act to be filed with the Securities and Exchange Commission.
- (c) An applicant for licensure shall file with the department a bond, in the amount of one hundred thousand dollars (\$100,000) for each license, with a surety company qualified to do business in this state. However, in no event shall the aggregate amount of the bond required for a single title loan lender exceed one million dollars (\$1,000,000). In lieu of the bond, the applicant may establish a certificate of

1 deposit or an irrevocable letter of credit in a financial 2 institution, regulated or licensed by the department in the amount of the bond. The original bond, certificate of deposit, 3 or letter of credit shall be filed with the department, and the department shall be the beneficiary to that document. The 5 bond, certificate of deposit, or letter of credit shall be in 6 7 favor of the department for the use and benefit of any consumer who is injured pursuant to a title loan transaction 8 9 by the fraud, misrepresentation, breach of contract, financial 10 failure, or violation of this act by the title loan lender. The liability may be enforced either by proceeding in an 11 12 administrative action or by filing a judicial suit at law in a 13 court of competent jurisdiction. However, in the court suit, 14 the bond, certificate of deposit, or letter of credit posted 15 with the department shall not be amenable or subject to any judgment or other legal process issuing out of or from the 16 17 court in connection with the lawsuit, but the bond, certificate of deposit, or letter of credit shall be amenable 18 to and enforceable only by and through administrative 19 proceedings before the department. The bond, certificate of 20 21 deposit, or letter of credit shall be payable on a pro rata 22 basis as determined by the department, but the aggregate 23 amount shall not exceed the amount of the bond, certificate of 24 deposit, or letter of credit.

(d) It is the intent of the Legislature that the bond, certificate of deposit, or letter of credit shall be

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applicable and liable only for the payment of claims duly adjudicated by order of the department.

- (e) The department shall approve an application and issue a license if the department determines that the applicant satisfies the requirements of this act.
  - Section 6. (a) The department may invoke disciplinary action as outlined in subsection (b) of this section, whenever it is to the satisfaction of the department, after notice and a hearing, that any licensee has been guilty of any of the following:
    - (1) Failure to comply with this act, any rule or rules adopted pursuant to this act, or any written agreement entered into with the department.
    - (2) Fraud, misrepresentation, deceit, or gross negligence in any title loan transaction, regardless of reliance by or damage to the borrower.
    - (3) Fraudulent misrepresentation, circumvention, or concealment of any matter required to be stated or furnished to a borrower pursuant to this act, regardless of reliance by or damage to the borrower.
    - (4) Imposition of illegal or excessive charges in any title loan transaction.
- 23 (5) False, deceptive, or misleading advertising by a title loan lender.
  - (6) Failure to maintain, preserve, and keep available for examination all books, accounts, or other documents required by this act, by any rule or order adopted

pursuant to this act, or by any agreement entered into with the department.

- (7) Aiding, abetting, or conspiring by a title loan lender with a person to circumvent or violate any of the requirements of this act.
- (8) Refusal to provide information upon request of the department, to permit inspection of books and records in an investigation or examination by the department, or to comply with a subpoena issued by the department.
- (9) Pleading guilty to or having been convicted or found guilty, regardless of whether adjudication was withheld, of a crime involving fraud, dishonest dealing, or any act of moral turpitude or acting as an ultimate equitable owner of 10 percent or more of a licensee who has pled guilty to or has been convicted or found guilty, regardless of whether adjudication was withheld, of a crime involving fraud, dishonest dealing, or any act of moral turpitude.
- (10) Making or having made material misstatement of fact in an initial or renewal application for a license.
- (11) Having been the subject of any decision, finding, injunction, suspension, prohibition, revocation, denial, judgment, or administrative order by any court of competent jurisdiction or administrative law judge, or by any state or federal agency, involving a violation of any federal or state law relating to title loans or any rule or regulation adopted under the law, or has been the subject of any injunction or adverse administrative order by a state or

- federal agency regulating banking, insurance, finance or small loan companies, real estate, mortgage brokers, or other
- 3 related or similar industries for acts involving fraud,
- dishonest dealing, or any act of moral turpitude.

- (12) Failing to continuously maintain the bond, certificate of deposit, or letter of credit as required by subsection (c) of Section 5 of this act.
- 8 (13) Failing to timely pay any fee, charge, or fine 9 imposed or assessed pursuant to this act or rules adopted 10 pursuant to this act.
  - (14) Having a license or registration, or the equivalent, to practice any profession or occupation denied, suspended, revoked, or otherwise acted against by a licensing authority in any jurisdiction for fraud, dishonest dealing, or any act of moral turpitude.
  - (15) Having demonstrated unworthiness, as defined by department rule, to transact the business of a title loan lender.
  - (16) No revocation, suspension, or surrender of any license shall impart or affect the obligation of any preexisting lawful contract between the licensee and any borrower.
  - (17) The department may reinstate suspended licenses or issue new licenses to a person whose license or licenses have been revoked if no fact or condition then exists that clearly would have justified the department in originally refusing to issue a license under this act.

- 1 (b) Upon a finding by the department that any person
  2 has committed any of the acts set forth in subsection (a) of
  3 this section, the department may enter an order taking one or
  4 more of the following actions:
- 5 (1) Denying an application for licensure under this 6 act.
- 7 (2) Revoking or suspending a license previously 8 granted pursuant to this act.
  - (3) Placing a licensee or an applicant for a license on probation for a period of time and subject to the conditions as the department specifies.
    - (4) Issuing a reprimand.

- (5) Imposing an administrative fine not to exceed five thousand dollars (\$5,000) for each separate act or violation.
- (c) If a person seeking licensure is an entity other than a natural person, the eligibility requirements of this section apply to each direct or ultimate equitable owner of 10 percent or more of the outstanding equity interest of the entity and to each director, general partner, and executive officer.
- (d) It is sufficient cause for the department to take any of the actions specified in subsection (b) of this section, as to any entity other than a natural person, if the department finds grounds for the action as to any member of the entity, as to any executive officer or director of the

entity, or as to any person with power to direct the management or policies of the entity.

- (e) Each licensee is subject to the provisions of subsection (b) of this section for the acts of employees and agents of the licensee if the licensee knew or should have known about the acts.
  - (f) Licensure under this act may be denied or any license issued under this act may be suspended or restricted if an applicant or licensee is charged, in a pending enforcement action or pending criminal prosecution, with any conduct that would authorize denial or revocation under this section.

Section 7. Any title loan made without benefit of a license is void, in which case the person making the title loan forfeits the right to collect any moneys, including principal and interest charged on the title loan, from the borrower in connection with the agreement. The person making the title loan shall return to the borrower the loan property, the titled personal property pledged or the fair market value of the titled personal property, and all principal and interest paid by the borrower. The borrower is entitled to receive reasonable attorney's fees and costs in any action brought by the borrower to recover from the person making the title loan the loan property, the titled personal property, or the principal and interest paid by the borrower.

Section 8. (a) At the time a title loan lender makes a title loan, the lender and the borrower shall execute a

- title loan agreement, which shall be legibly typed and
  completed as to all essential provisions prior to execution by
- 3 the borrower and lender. The title loan agreement shall
- 4 include all of the following:

- 5 (1) The make, model, and year of the titled personal property to which the loan property relates.
  - (2) The vehicle identification number, or other comparable identification number, along with the license plate number, if applicable, of the titled personal property to which the loan property relates.
    - (3) The name, residential address, date of birth, physical description, and social security number of the borrower.
    - (4) The date the title loan agreement is executed by the title loan lender and the borrower.
      - (5) The identification number and the type of identification, including the issuing agency, accepted from the borrower.
      - (6) The amount of money advanced, designated as the "amount financed."
    - (7) The maturity date of the title loan agreement, which shall be 30 days after the date the title loan agreement is executed by the title loan lender and the borrower.
    - (8) The total title loan interest payable on the maturity date, designated as the "finance charge."
    - (9) The amount financed plus the finance charge, which shall be paid to reclaim the loan property on the

maturity date, designated as the "total amount of all
payments."

- 3 (10) The interest rate, computed in accordance with 4 the regulations adopted by the Federal Reserve Board pursuant 5 to the Federal Truth-in-Lending Act, designated as the "annual 6 percentage rate."
- 7 (b) The following information shall also be printed on all title loan agreements:
  - (1) The name and physical address of the title loan office.
    - (2) The name and address of the department as well as a telephone number to which consumers may address complaints.
    - (3) The following statement in not less than 14-point bold type immediately above the borrower's signature that shall contain all of the following:

"I understand that there is no penalty for early payments but I am required, at a minimum, to make each payment on the day it is due. If I miss a payment, I may be charged a late fee. If I do not pay the payment plus a late fee within 30 days after the payment's original due date, I will be in default and the lender will repossess my vehicle. I have 15 days after repossession to reclaim my vehicle by paying all money owed, including principal, interest and other fees.

Otherwise, I will lose any right to the vehicle and it will be sold to pay off this debt. I do have a right to the surplus

amount from the sale, after the principal, interest and actual costs are paid to the lender.

"I have a right to enter into this transaction. The vehicle I am using as collateral for this loan is not stolen and no other creditor has a claim to or lien against it. I will not apply for a duplicate certificate of title while the loan agreement is in effect.

"I have read this document and that, to the best of my knowledge and belief, the facts contained in it are true and correct."

- (4) A blank line for the signature of the borrower and the title loan lender or the lender's agent. All owners of the titled personal property shall sign the title loan agreement.
- (c) At the time of the transaction, the title loan lender shall deliver to the borrower an exact copy of the executed title loan agreement. The title loan lender shall also provide the borrower with a pamphlet, in a form consistent with regulations adopted by the department, explaining in plain language the rights and responsibilities of the borrower and providing a toll free number of the department for assistance with complaints.
- (d) Upon execution of a title loan agreement, the title loan lender may take possession of the loan property and retain possession of the property until the property is redeemed. The borrower shall have the exclusive right to redeem the loan property by repaying all amounts legally due

under the agreement. When the loan property is redeemed, the lender shall immediately return the loan property and commence action to release any security interest in the titled personal property. During the term of the agreement or any extension of the agreement, a title loan lender may retain physical possession of the loan property only. A title loan lender shall not require a borrower to provide any additional security or guaranty as a condition to entering into a title loan transaction.

Section 9. (a) Every title loan lender shall maintain, at the title loan office of the lender, the books, accounts, and records of the business conducted under the license issued for the place of business as will enable the department to determine the compliance of the licensee with this act.

- (b) The department may authorize the maintenance of books, accounts, and records at a location other than the title loan office of the lender. The department may require books, accounts, and records to be produced and available at a reasonable and convenient location in this state within a reasonable period of time after the request.
- (c) The title loan lender shall maintain the original copy of each completed title loan agreement on the title loan office premises, and shall not obliterate, discard, or destroy any of the original copy for a period of at least two years after making the final entry on any loan recorded in

the office or after a department examination, whichever is later.

- (d) Loan property which is delivered to a title loan lender shall be securely stored and maintained at the title loan office unless the loan property has been forwarded to the appropriate state agency for the purpose of having a lien recorded or deleted.
  - (e) The department may prescribe by rule the books, accounts, and records, and the minimum information to be shown in the books, accounts, and records, of licensees so that the records will enable the department to determine compliance with this act.

Section 10. (a) A title loan lender may contract for and receive an interest rate not to exceed a rate equal to 36 percent annual percentage rate of the principal amount advanced in the title loan transaction. The maximum monthly rate shall be computed on the basis of one-twelfth of the annual rate for each full month. No other interest arrangement, including the provisions of Section 8-8-5, Code of Alabama 1975, shall apply to any title loan agreements under this act. This rate may be imposed only if disclosed in full at the time the contract is created, and cannot be modified. No additional fees may be imposed on the borrower, except a late charge if it is specified in the title loan agreement and the actual costs expended on repossession and sale as described in this act.

(b) Any interest, charge, or fees contracted for or received, directly or indirectly, in excess of the amount permitted under subsection (a) shall be uncollectable and the title loan agreement shall be void.

- (c) The annual percentage rate that may be charged for a title loan may equal, but not exceed, the annual percentage rate that shall be computed and disclosed as required by the Federal Truth in Lending Act and Regulation Z of the Board of Governors of the Federal Reserve System. The department shall establish by rule the rate for each day in a fraction of a month when the period for which the charge is computed is more or less than one month.
- (d) A title loan agreement may be extended for one or more 30-day periods by mutual consent of the title loan lender and the borrower. Each extension of a title loan agreement shall be executed in a separate extension agreement each of which shall comply with the requirements for executing a title loan agreement as provided in this act. The interest rate charged in any title loan extension agreement shall not exceed the interest rate charged in the related title loan agreement. A title loan lender shall not capitalize in any title loan extension agreement any unpaid interest due on the related title loan agreement or any subsequent extensions to that title loan agreement.
- (e) (1) Any interest contracted for or received, directly or indirectly, by a title loan lender, or an agent of the title loan lender, in excess of the amounts authorized

under this act are prohibited and may not be collected by the title loan lender or an agent of the title loan lender.

- (2) If the excess interest resulted from a bona fide error by the title loan lender, or an agent of the title loan lender, the title loan agreement shall be voidable and the lender shall refund the excess interest to the borrower within 20 days after discovery by the lender or borrower of the bona fide error, whichever occurs first.
- (3) If the excess interest resulted from an act by the title loan lender, or an agent of the title loan lender, to circumvent the maximum title loan interest allowed by this act, the title loan agreement is void. The lender shall refund to the borrower any interest paid on the title loan and return to the borrower the loan property. The title loan lender forfeits the right of the lender to collect any principal owed by the borrower on the title loan.
- (4) The department may order a title loan lender, or an agent of the title loan lender, to comply with the provisions of subdivisions (2) and (3).
- Section 11. (a) A borrower shall have no obligation to redeem pledged property or make any payment on a title loan transaction.
- (b) A title loan lender may pay all proceeds for a title loan transaction either in cash directly to the borrower or through an electronic funds transfer directly to the borrower or borrower's account. The period of the title loan transaction shall not begin until the funds are received by

the borrower. There shall be no additional charge related to the payment of the proceeds of any title loan transaction.

- (c) The title loan lender shall not impose a penalty for early payment of any amount owed before the maturity date. The lender must accept payments of any amount at any time.
- (d) When a scheduled payment is in default or delinquent for five or more days, the title loan lender may charge a late fee not to exceed the greater of eighteen dollars (\$18) or five percent of the amount of the scheduled payment in default. Each of the late charges permitted under this subsection may be collected only once on any scheduled payment, regardless of the period during which the payment remains in default or is delinquent, and may only be collected on or after the fifth day after the due date. The late fee may be imposed only if the rate or amount was explained in the title loan form.
- (e) If the borrower does not make the late payment and pay any late charge by 30 days after the scheduled due date, the title loan lender may take possession of the titled personal property to which the certificate of title relates. In taking possession, the title loan lender or his or her agent may proceed without judicial process if this can be done without breach of the peace or, if necessary, may proceed by action to obtain judicial process. At least 15 days before this due date, the lender shall provide the borrower with notice of the amount of the overdue payment, any late charge, and the deadline to make these payments. The notice must also

inform the borrower that the property may be repossessed on this deadline if full payment is not received. This notice must be in writing, personally served or sent by certified or registered mail, return receipt requested.

- obtains possession of the personal property, the borrower redeems the pledged property by paying all outstanding principal and applicable interest, late charges, and the actual cost of repossession, the borrower shall be given possession of the titled personal property and the pledged property without further delay. At the time of repossession or within five days thereafter, the lender must provide the borrower with notice of his or her right of redemption, the deadline to redeem, and any actual costs incurred in repossessing the property. This notice must be in writing, personally served or sent by certified or registered mail, return receipt requested.
- (g) If the borrower fails to redeem the titled personal property during the 15-day period provided in subsection (f) and has received notice of the right to redeem according to subsection (f), then the borrower shall thereby forfeit all right, title, and interest in and to the titled personal property, other than his or her interest in the sale proceeds specified in subsection (h), to the title loan lender who shall thereby acquire an absolute right of title and ownership to the titled personal property. The title loan

lender shall then have the sole right and authority to sell or dispose of the titled personal property.

- (h) If the property is sold after the 15-day period, the title loan lender shall return to the borrower the amount received from the sale less the amount of the unpaid principal balance and interest, any outstanding late charge, and the reasonable and necessary actual costs of the repossession and sale. The cost of repossession shall include reasonable towing charges, storage charges paid to a third party, and repairs made to the property to render it operable. Even if the lender believes that no money is due to the borrower under this subsection, it shall provide the borrower with a written statement documenting each of these amounts, including the amount and a short description of each individual charge incurred in repossession.
- (i) In taking possession and disposing of titled personal property by sale or otherwise, the title loan lender shall at all times proceed in a commercially reasonable manner.
- Section 12. (a) A title loan lender, or any agent or employee of a title loan lender, shall not do any of the following:
- (1) Falsify or fail to make an entry of any material matter in a title loan agreement or any extension of the agreement.
- (2) Refuse to allow the department to inspect completed title loan agreements, extensions of the agreements,

or loan property during the ordinary operating hours of the business of the title loan lender or other times acceptable to both parties.

- (3) Enter into a title loan agreement with a person under the age of 19 years.
- (4) Make any agreement requiring or allowing for the personal liability of a borrower or the waiver of any of the provisions of this act.
- (5) Knowingly enter into a title loan agreement with any person who is under the influence of drugs or alcohol when the condition is visible or apparent, or with any person using a name other than the name of the person or the registered name of the business owned by the person.
- (6) Fail to exercise reasonable care, as defined by department rule, in the safekeeping of loan property or of titled personal property repossessed pursuant to this act.
- (7) Fail to return loan property or repossessed titled personal property to a borrower, with any and all of the title loan lender's liens on the property properly released, upon payment of the full amount due the title loan lender, unless the property has been seized or impounded by an authorized law enforcement agency, taken into custody by a court, or otherwise disposed of by court order.
- (8) Sell or otherwise charge for any type of insurance in connection with a title loan agreement.
- (9) Charge or receive any finance charge, interest, or fees which are not authorized pursuant to this act.

1 (10) Act as a title loan lender without an active 2 license issued under this act.

- (11) Refuse to accept partial payments toward satisfying any obligation owed under a title loan agreement or extension of the agreement.
  - (12) Charge a prepayment penalty.
  - within a place of business in which the licensee solicits or engages in business outside the scope of this act if the department determines that the licensee's operation of and conduct pertaining to the other business results in an evasion of this act. Upon making the determination, the department shall order the licensee to cease and desist from the evasion, provided, no licensee shall engage in the pawnbroker business.
  - (14) Refuse or fail to return to the borrower all personal items contained in the vehicle, not reasonably considered part of the vehicle, at the time of repossession or otherwise deny the borrower use or access to personal property not secured by the loan.
  - (15) Use or threaten force or violence against any borrower, nor threaten criminal prosecution or use printed materials that resemble legal process. No licensee shall trespass on a borrower's property, other than taking possession without a breach of the peace, or make collection attempts at unreasonable hours of the night.

1 (16) Directly or indirectly employ any scheme, 2 device, or artifice to defraud or mislead the borrower, 3 another lender, or the department.

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- (17) Enter into a title loan agreement with any member of the military services of the United States, or such a member's spouse or dependent, unless in compliance with Title 10 U.S.C. §987 or any regulation adopted pursuant to same.
- (b) Title loan companies may not advertise using the words "interest free loans" or "no finance charges."

Section 13. (a) Any person presenting identification of the person as the borrower and presenting a copy of the title loan agreement of the borrower to the title loan lender is presumed to be entitled to reclaim the loan property described in the title loan agreement. However, if the title loan lender determines that the person is not the borrower, the title loan lender is not required to allow the redemption of the loan property by the person. The person reclaiming the loan property shall sign the copy of the title loan agreement of the borrower that the title loan lender may retain to evidence the receipt of the loan property of the person. A person reclaiming the loan property who is not the borrower shall show identification to the title loan lender, together with notarized written authorization from the borrower, and the title loan lender shall record the name and address of that person on the title loan agreement retained by the title loan lender. In that case, the person reclaiming the copy of

the title loan agreement of the borrower shall be provided a copy of the signed form as evidence of the agreement.

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(b) If the copy of the title loan agreement of the borrower is lost, destroyed, or stolen, the borrower shall notify the title loan lender in writing by certified or registered mail, return receipt requested, or in person evidenced by a signed receipt, and receipt of the notice shall invalidate the title loan agreement if the loan property has not previously been reclaimed. Before delivering the loan property or issuing a new title loan agreement, the title loan lender shall require the borrower to make a written statement of the loss, destruction, or theft of the copy of the title loan agreement of the borrower. The title loan lender shall record on the written statement the type of identification and the identification number accepted from the borrower, the date the statement is given, and the number or date of the title loan agreement lost, destroyed, or stolen. The statement shall be signed by the title loan lender or the title loan office employee who accepts the statement from the borrower. The title loan lender shall not impose any type of fee for providing the borrower with a copy of the title loan agreement.

Section 14. (a) In addition to any other penalty which may be applicable, any licensee or employee who willfully violates any provision of this act, or who willfully makes a false entry in any record specifically required by

this act, shall be guilty of a Class A misdemeanor per violation and shall render the title loan agreement void.

- (b) In addition to any other penalty which may be applicable, any licensee or employee who fails to make a record of a title loan transaction and subsequently sells or disposes of the pledged property from the transaction shall be punished as follows:
- (1) For a first offense, the licensee or employee shall be guilty of a misdemeanor and, upon conviction thereof, shall be guilty of a Class A misdemeanor.
- (2) For a second offense, the licensee or employee shall be guilty of a Class C felony.

Section 15. (a) The department may issue and serve subpoenas to compel the attendance of witnesses and the production of documents, papers, books, records, and other evidence before the department in any matter pertaining to this act. The department shall administer oaths and affirmations to any person whose testimony is required. If any person refuses to testify, produce books, records, and documents, or otherwise refuses to obey a subpoena issued under this section, the department may enforce the subpoena in the same manner that subpoenas issued under the Administrative Procedure Act are enforced. Witnesses are entitled to the same fees and mileage as they are entitled to by law for attending as witnesses in the circuit court, unless the examination or investigation is held at the place of business or residence of the witness.

(b) In addition to any other powers conferred upon the department to enforce or administer this act, the department may do any of the following:

- (1) Bring an action in any court of competent jurisdiction to enforce or administer this act, any rule or order adopted under this act, or any written agreement entered into with the department. In the action, the department may seek any relief at law or equity, including a temporary or permanent injunction, appointment of a receiver or administrator, or an order of restitution.
- (2) Issue and serve upon a person an order requiring the person to cease and desist and take corrective action whenever the department finds that the person is violating, has violated, or is about to violate any provision of this act, any rule or order adopted under this act, or any written agreement entered into with the department.
- described in subdivision (2) of this section shall present an immediate danger to the public health, safety, or welfare requiring an immediate final order, the department may issue an emergency cease and desist order reciting with particularity the facts underlying the findings. The emergency cease and desist order is effective immediately upon service of a copy of the order on the respondent named in the order and shall remain effective for 90 days. If the department begins nonemergency proceedings under subdivision (2) of this

section, the emergency cease and desist order remains effective until the conclusion of the proceedings.

Section 16. (a) The department may investigate and examine any licensee or other person the department deems necessary to determine compliance with this act. For this purpose, the department may examine the books, accounts, records, and other documents or matters of any licensee or other person. The department may compel the production of all relevant books, records, and other documents and materials relative to an examination or investigation. Examinations shall not be made more often than once during any 12-month period unless the department has reason to believe the licensee is not complying with this act.

(b) The department shall conduct all examinations at a convenient location in this state unless the department determines that it is more effective or cost-efficient to perform an examination at the licensee's out-of-state location. For an examination performed at the licensee's out-of-state location, the licensee shall pay the travel expense and per diem subsistence at the rate provided by law for up to 30 eight-hour days per year for each department examiner who participates in the examination. However, if the examination involves or reveals possible fraudulent conduct by the licensee, the licensee shall pay the travel expenses and per diem subsistence provided by law, without limitation, for each participating examiner.

(c) Any person having reason to believe that this act has been violated may file with the department a written complaint setting forth the details of the alleged violation and the department may investigate the complaint.

Section 17. If any titled personal property from a title loan transaction is found to be stolen and is returned to the rightful owner by law enforcement authorities and if the licensee who accepted the titled property has complied with all of the duties and responsibilities as specified in this act during the transaction, then the rightful owner of the titled personal property shall be liable to the licensee for the loan agreement amount if the rightful owner fails to prosecute or cooperate in the criminal prosecution related to the title loan agreement. It shall also be the responsibility of the licensee to assist or cooperate in the criminal prosecution related to the title loan transaction. If the identity of a person who pledged stolen goods can be determined, the district attorney may prosecute the person for any applicable violations.

Section 18. Nothing in this act precludes a municipality from adopting ordinances more restrictive, in whole or in part, than the provisions of this act.

Section 19. To administer this act, the department may promulgate and enforce specific rules and regulations establishing criteria, guidelines, and specific procedures to be followed by persons affected by this act.

Section 20. (a) No titled personal property may be confiscated by local law enforcement without the following action having been accomplished:

- (1) A police report being made in a timely manner.
- (2) A warrant sworn out for the person who pledged the property to the title loan lender.
- (b) Pledged property may be put on a one-time seven-day hold by the authorized law enforcement authorities. This request for a seven-day hold shall be made in writing by the authorized law enforcement authorities. (c) Confiscated pledged property shall be returned to the title loan lender by the law enforcement authorities as soon as possible when determined that the pledged property has no rightful owner.

Section 21. (a) Each licensee under this act shall annually, on or before December 1, file a written report with the department containing such information as the department may require concerning his business and operations during the preceding calendar year as to each approved office. Reports shall be made under oath and shall be in the form prescribed by the department.

(b) Using the information reported to the department under subsection (a) and the information contained in the database, the department shall make and publish annually an analysis and recapitulation of such reports regarding the utilization of title loan transactions.

Section 22. Each title loan lenders in operation as of the effective date of this act shall have until January 1, 2014, to apply for a license under this act.

Section 23. Although this bill would have as its purpose or effect the requirement of a new or increased expenditure of local funds, the bill is excluded from further requirements and application under Amendment 621 because the bill defines a new crime or amends the definition of an existing crime.

Section 24. The provisions of this act are severable. If any part of this act is declared invalid or unconstitutional, that declaration shall not affect the part that remains.

Section 25. This act shall become effective on the first day of the third month following its passage and approval by the Governor, or its otherwise becoming law.